WE’RE EXTREMELY GRATEFUL
FOR PEOPLE LIKE YOU
WHO HELP MAKE OUR MISSION POSSIBLE

Top Left: Kathryn and Elizabeth, transplant recipients with their family at the 2016 Be The Match® Gala; Top Right: Camila, marrow transplant recipient;
Bottom Left: 2016 Be The Match Walk+Run events;
Bottom Right: Naomi, donating marrow through apheresis to a patient in need.
TOGETHER, WE ARE GIVING HOPE AND SAVING LIVES

Every three minutes someone in the United States is diagnosed with a blood cancer like leukemia, lymphoma, or other life-threatening blood disorders that can be cured with a marrow transplant. While 70 percent of these patients do not have a matched marrow donor within their family, there is still hope. That hope can come through our Be The Match Registry® and other resources we have available to help patients navigate through diagnosis and recovery. All of which, we cannot do without you.

With your support, we’re able to give hope to thousands of patients and their families when they need us most. We provide:

• Access to the world’s largest and most diverse marrow donor registry
• Support and resources for patients before, during and after marrow transplant, including funds to ease the financial burden of treatment
• Resources to help health care professionals provide the best care possible for transplant patients
• Funding for research and the pursuit of new, life-saving cellular therapy
• Financial assistance to marrow donors to reduce barriers like lost wages and travel costs

With our growing community of marrow and financial donors, volunteers, health care professionals and researchers, we’re giving hope to more patients than ever. In 2016 alone, we facilitated nearly 6,200 marrow and umbilical cord blood transplants, for a total of 80,000 transplants since 1987.

On behalf of all the patients and families who count on us to provide life-saving cures, thank you. Your support, your passion and your dedication is giving hope and saving lives.

Jeffrey W. Chell, M.D.
Chief Executive Officer
National Marrow Donor Program®/Be The Match®

Joy King
Executive Director
Be The Match Foundation®, Senior Vice President of Philanthropy
Be The Match®

2016 AT A GLANCE

6,200 patients received a marrow transplant
80,000 since 1987

$3.3 million in patient assistance to 1,800 families

250 research studies under way

472,000 new potential donors added to BeThe Match Registry®, including

39% with diverse ancestry

2016 Report to the Community | 3
I am determined to inspire and spread awareness, of not only my diagnosis, but about my journey.’

—Briana, marrow transplant recipient (center), with her sisters, Cheyanne and Angelina
When Bill Pomeroy was diagnosed with acute myeloid leukemia in 2004, he learned many things. He learned that his particular type of cancer takes more than 10,400 lives each year. He learned that a marrow transplant was his best chance at survival. He also learned that, as a white male, finding a donor match was relatively assured.

But what Bill didn’t expect to learn next was that for many patients, that perfect match is anything but a sure thing.

THE NEED FOR DIVERSITY

What Bill didn’t know as he set out on his journey toward healing was that ethnic ancestry is an important factor in determining a bone marrow match. Because the markers used in matching are inherited, patients are most likely to match someone who shares their ethnic background. That put Bill in a great situation for a match, but this is not the case for many others.

Of the 16 million people signed up for the Be The Match Registry®, only 7% identified as African American, 6% identified as Asian and 1% identified as American Indian/Alaska Native. For patients like Briana, a Hispanic woman who ended up needing two separate, unrelated matches to provide life-saving donations, the wait can be long and uncertain.

Bill quickly understood that increasing the diversity of the registry was a critical need, so that more patients could find the same life-saving match he did.

TAKING ACTION

Not long after he was diagnosed, Bill established The William G. Pomeroy Foundation in response to this urgent need.

In addition to providing generous charitable grants and fundraising support, Bill’s foundation works closely with Be The Match to conduct registry drives in diverse communities. To date, he has helped register more than 20,000 potential donors, who have already produced 40 marrow matches. (Learn more about Bill on page 15)
Recovery will probably be a permanent process. What I’m battling now is graft-versus-host disease, as a result of having someone else’s immune system.’

—Tom, marrow transplant recipient
FUNDING THE POWER TO HEAL

As the 1999 Amy Scholar, Dr. Stephanie J. Lee focused her research and talents on the post-transplant complication chronic graft-versus-host disease (GVHD).

“I became interested in chronic GVHD because I observed firsthand the devastation associated with this late complication,” says Dr. Lee. “People who are otherwise cured of their diseases and doing well become chronically ill.”

Thanks to the funding and support provided through the Amy Program, Dr. Lee completed two critical projects resulting in grading and symptom scales to help quantify the severity of chronic GVHD. As pivotal advancements in GVHD research, Dr. Lee’s work is now used in numerous clinical studies and serves as the National Institute of Health’s (NIH) recommended outcome measure.

Now at the Fred Hutchinson Cancer Research Center in Seattle, Washington, Dr. Lee continues to expand on the work from her early Amy Scholar success. As a renowned leader in the field, she works tirelessly to conduct research, educate her peers and improve patient care and outcomes.

INSPIRED BY A PROMISE

THE AMY RESEARCH PROGRAM IS CHANGING THE OUTLOOK ON POST-TRANSPLANT COMPLICATIONS FOR PATIENTS LIKE TOM

It began in 1993 as a father’s promise to his daughter. It grew under the tireless fundraising efforts of an entire family. Today, it’s known as the Amy Strelzer Manasevit Research Program and it’s giving researchers the support to help save patients across the globe.

AMY’S STORY

In 1993, Amy Strelzer Manasevit, a vibrant young mother of two, was diagnosed with multiple myeloma. After a long and complicated search for a donor, Amy received the bone marrow transplant she so desperately needed. Even though the procedure was successful, her immune system was exhausted. A short six weeks after returning home, Amy succumbed to pneumonia and passed away at the age of 35.

Before her death, Amy asked her father to find ways to help other patients like her. The result? A truly life-changing opportunity for patients and researchers alike.

A RESEARCH PROGRAM IS BORN

Launched in 1997, through the determination of her family, the Amy Research Program is now one of the largest and most coveted fellowships in the field. Each year, the program provides critical funding and support to promising young researchers as they work to discover new ways to treat and prevent life-threatening, post-transplant complications like Amy’s.

To date, the Amy Research Program has supported 29 scholars and 13 post-doctoral fellows, awarding more than $6 million in grants. It has resulted in enhanced long-term recovery and quality of life for marrow transplant patients.

FOUR KEY RESEARCH AREAS THAT NEED SUPPORT:

- **Pediatric Cancer**
  Meeting the unique needs of children and young adults

- **Ancestry & Genetics**
  Enhanced donor-patient marrow matching

- **Clinical Studies**
  More than 200 studies currently under way

- **Long-term Recovery**
  Reducing complications and improving quality of life
I have lived a very happy and fortunate life and I am proud to give back.’

—Dan McGlynn, marrow transplant recipient, with his wife, Deb
In 2004, Dan McGlynn was ready to relax into a well-deserved retirement. But just as he and his wife Deb began to transition into their new life together, Dan began to feel something wasn’t quite right. “I was so tired,” Dan said. “I could not do anything—if I tried to go up the stairs, I had to immediately sit down and catch my breath.” Dan’s exhaustion took a serious turn one morning when he could no longer hold his arms up to wash his hair. Both Deb and Dan knew it was time to find an answer.

That answer came when, after many tests and bloodwork, Dan’s medical team at Mayo Clinic diagnosed him with myelodysplastic syndrome. While the news was devastating, Dan and Deb rallied with their medical team and hoped for a cure.

On April 27, 2005, that hope paid off. Dan was matched with a perfect donor and received a life-saving marrow transplant. After overcoming several serious post-transplant complications, Dan slowly started to feel like himself again.

PAYING IT FORWARD

Now, more than 12 years post-transplant and healthier than ever, the McGlynns are committed to helping other families facing what they did in 2005.

Together, the McGlynns have worked to reduce barriers to transplant. Since 2008, the McGlynns have generously given Be The Match nearly $200,000 to support marrow transplant patients and their families. “Funding is critical for the Be The Match mission and the lives they save,” says Dan. “I have lived a very happy and fortunate life and I am proud to give back.”
I have a daughter who is now 14 years old ... there was no question whether I would donate.’

—Ingo, marrow donor, with Kathryn and Elizabeth, his recipients
EXTENDING OUR MISSION

EXPANDING OUR UNIQUE SERVICES TO NEW THERAPIES

Our subsidiary, Be The Match BioTherapies℠, is extending the proven cell delivery capabilities and relationships we’ve developed to help organizations deliver new cellular therapies that save more lives and improve the quality of life for patients. Learn more at BeTheMatchBioTherapies.com.

HELPING MORE PATIENTS GET TO TRANSPLANT

When a patient’s best match is a relative, like Constance’s sister, Samantha, we can now help transplant centers deliver the related transplant patients need. Our new Related Donor Services helps overcome travel, logistical and financial barriers for those donors. Find more details at Network.BeTheMatchClinical.org/Related.

INCREASING ACCESS TO TRANSPLANT

Thanks to the help of our legislative advocates like Ed, the Center for Medicare and Medicaid Services released a ruling to increase reimbursement for blood and marrow transplants performed in an outpatient setting: coverage increased from $3,045 to $27,752 in the ruling. Stay up to date on all of our legislative efforts at BeTheMatch.org/Advocacy.
### CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS OF SEPTEMBER 30, 2016 (IN THOUSANDS)

#### ASSETS

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current and other assets</td>
<td>$134,880</td>
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<tr>
<td>Long-term investments and bond reserves</td>
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<tr>
<td>Property and equipment</td>
<td>113,265</td>
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<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$341,645</strong></td>
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#### LIABILITIES AND NET ASSETS

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<tr>
<th>Description</th>
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<tr>
<td>Current and long-term liabilities</td>
<td>$151,895</td>
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<tr>
<td>Net assets</td>
<td>189,750</td>
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<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$341,645</strong></td>
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To read our consolidated audited financial statements with supplemental schedules, visit: [BeTheMatch.org/audit](http://BeTheMatch.org/audit)
CONSOLIDATED STATEMENT OF ACTIVITIES FOR THE YEAR ENDED SEPTEMBER 30, 2016 (IN THOUSANDS)

<table>
<thead>
<tr>
<th>REVENUES AND GAINS</th>
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<tr>
<td>Search and procurement fees</td>
<td>$339,058</td>
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<tr>
<td>Federal contracts, cooperative agreements and contributions</td>
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</tr>
<tr>
<td>Investment and other income</td>
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</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$393,646</strong></td>
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<table>
<thead>
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<th>EXPENSES</th>
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<td>Program services</td>
<td>$316,639</td>
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<tr>
<td>Management and general</td>
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<tr>
<td>Fundraising</td>
<td>1,773</td>
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<td><strong>TOTAL</strong></td>
<td><strong>$375,062</strong></td>
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<tr>
<td>Non-operating income</td>
<td>6,668</td>
</tr>
</tbody>
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**INCREASE IN NET ASSETS**  
$25,252

To read our consolidated audited financial statements with supplemental schedules, visit: BeTheMatch.org/audit

Giving to an organization like Be The Match is concentrated good. It’s a chance to help so many children and families win the lottery of life.’

— Alyssa, mom of marrow transplant recipient, Zerion (pictured above)
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Our mission: saving lives through cellular therapy

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Our mission: raising funds to give patients hope for a cure

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Bill Pomeroy, right, with his marrow donor.

Bill survived leukemia thanks to a bone marrow transplant. He is a Be The Match Board Member of both Be The Match and Be The Match Foundation and supported the 2016 Matching Gift Fund with a significant matching gift. He established The William G. Pomeroy Foundation to help diversify and grow the Be The Match Registry.
THANK YOU INDIVIDUAL CONTRIBUTORS

Be The Match extends our sincere gratitude to the following individuals who generously contributed a significant financial gift during our fiscal year ending September 30, 2016. With your charitable support, we are able to give patients hope by adding more potential marrow donors to the registry, providing financial support to transplant recipients, and advancing life-saving research.

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We’ve worked for many years with Be The Match, and it’s been an honor. We plan to continue supporting the common mission of improving transplant access and outcomes for patients. It’s come a long way over the years, but there is still a lot of work to be done.’

— Kevin Campbell,
Sr. Director of Hematology and Transplant
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Be The Match thanks the following corporations, foundations and organizations for supporting our life-saving mission. Your compassion and dedication gives hope to transplant patients and their families.

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We are eternally grateful to our volunteers whose commitment helps us save more lives every year. Your passion fuels our mission and inspires others to join our cause. Collectively, you contributed **over 117,000 hours**, which is a financial value of **over $3 million**. The following outstanding volunteers gave 100 hours or more of service last year.

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RAISING HOPE IN MEMORY OF BEN

In April 2014, Tom Teach was overjoyed when his 4-year old grandson Ben received a bone marrow transplant facilitated by Be The Match. For nearly six beautiful months after, Ben laughed and smiled as a cancer-free little boy. But when Ben’s leukemia returned in October, nothing could be done. Tom and his family said goodbye to their sweet boy in February 2015.

Today, Tom is a passionate champion of Be The Match. In addition to helping acquire key sponsorships for the Be The Match Walk+Run event and organizing successful registry drives with the Navy, Tom has been a tireless fundraiser. Participating as “Team Ben” in Chicago’s Be the Match Walk+Run (pictured above), his team raised nearly $44,000, with more than $7,000 of that sum brought in single-handedly by Tom, in loving memory of his grandson.
THANK YOU MONTHLY GIVERS

Be The Match appreciates our monthly givers. As some of our most dedicated supporters, your recurring gift helps save lives all year long.

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Monthly givers continued.

WALKING ACROSS AMERICA FOR AWARENESS

Through thunderstorms, windstorms, tornado warnings and triple-digit temperatures, Jared Reichbaum (pictured above) walked across America for seven months and nearly 3,000 miles for one simple but powerful reason: to raise awareness for bone marrow donation.

Inspired by his friend’s mom, who received her life-saving bone marrow donation from her brother, Jared’s mission was to inform the country how easy it is to register and virtually painless to donate. His extraordinary efforts resulted in the registration of more than 600 potential donors and at least one perfect match.
THANK YOU IN-KIND SUPPORTERS

We are grateful to the following contributors who provided goods and services with a value of $1,000 or more, resulting in significant savings. Such gifts allow us to apply greater resources to help more patients receive the transplant they need.

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Elsa, marrow transplant recipient, with her husband and caregiver, Ramon
THANK YOU FUNDRAISERS

We are thankful for our hard-working fundraisers. Together, you raised nearly $1.5 million this past year, giving the gift of hope, one transplant at a time. The following individuals, teams, team captains and schools raised $5,000 or more to support our work.

2015 Ventura Match 2 Marrow 5K – Jordan Dullenkopf
2016 Full Moon 5K – Catherine Sanger
AHEPA Marrow – Sophia Venetos
THE ALL CATS – Meghan Rogers
Barb’s Journey – Mike Larson
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BreanaRocks – Staci Versen-Rampay
The Buckeye Be The Match 5K – Lisa Maxson and Tom Kendall
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Team Actinium – Kevin Zikaras
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Team Bobinator – Robert Pasker
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Margie Zimmer

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Special thanks to KARE-11 TV NBC–Minneapolis, our media partner who provided non-paid advertising support to generate awareness of our life-saving mission.

Be The Match recognizes that some contributors do not wish to have their names published and/or wish to be recognized in a particular way and we do our best to adhere to those wishes. We have carefully reviewed this information for accuracy and apologize for any errors or omissions in this listing. Please contact us at (800) 507-5427 if you note incorrect information in these contributor listings.
Briana, marrow transplant recipient, meeting her first donor, José, at this year’s Council Meeting.