A photograph of a family of four: a woman, a man, a young boy, and a young girl, all smiling and embracing each other. The boy is wearing a purple shirt and a dark vest with a gold medal around his neck. The background is a soft-focus outdoor setting.

Kyle, marrow transplant recipient,
with his parents and sister

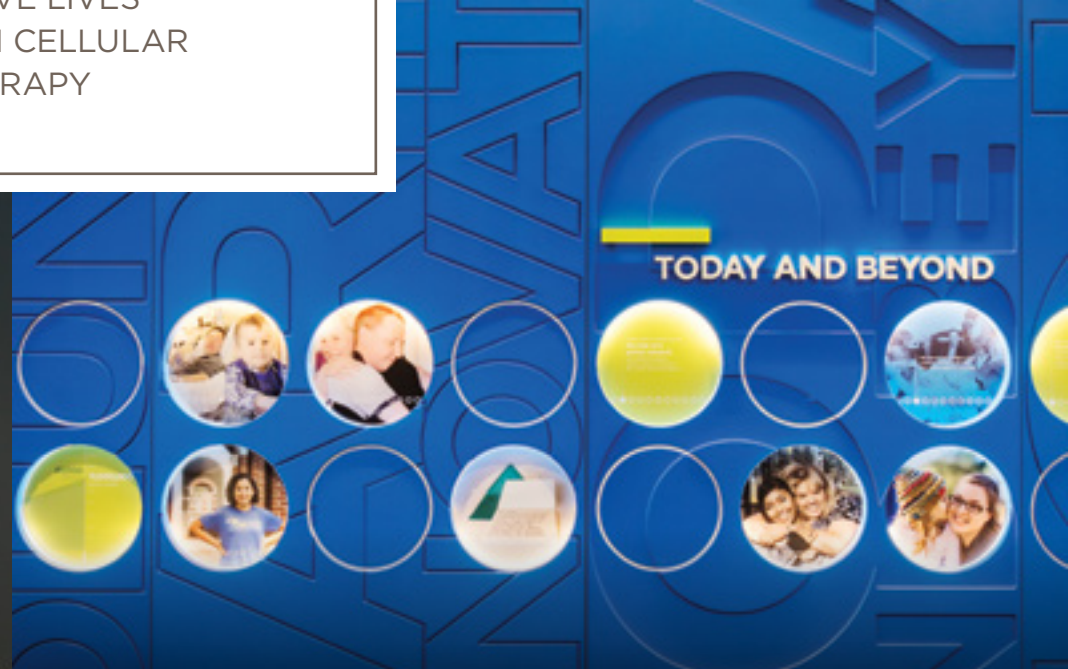
A vertical decorative graphic on the left side of the page, consisting of a series of colored circles (blue, green, orange, white) connected by thin lines, resembling a stylized tree or a data visualization.

2015 REPORT TO THE COMMUNITY
BREAKING NEW GROUND



OUR MISSION

WE SAVE LIVES
THROUGH CELLULAR
THERAPY



Top: Jimmy, marrow registry member; Brie, marrow donor; Barb, Be The Match employee; Jodi, Brie's transplant recipient. **Bottom:** Be The Match Executive Team; new Be The Match Coordinating Center History Wall display.

TOGETHER, WE ARE SAVING LIVES

For patients with blood cancers like leukemia and lymphoma, and other life-threatening diseases, a cure exists. We are the world's leading nonprofit organization focused on saving lives through marrow and umbilical cord blood transplantation.

Patients and their families count on us to be there when they need us most.

We provide:

- Support and resources before, during and after transplant.
- Access to the world's largest and most diverse marrow donor registry.
- Resources to help health care professionals provide optimal care for transplant patients.
- Patient assistance funds to ease the financial burden of treatment.
- Research that is saving and improving patients' lives.

As a community of donors, volunteers, health care professionals and researchers, our passion to save lives drives us to help more patients each year. In 2015, we facilitated nearly 6,400 marrow and umbilical cord blood transplants, for a total of 74,000 transplants since 1987.

Thank you for supporting our life-saving mission. We couldn't do it without you. Every person who joins the marrow registry, every volunteer who helps raise awareness, and every person who makes a financial gift helps more patients get the life-saving transplant they need.

Thanks to you, we are breaking new ground in cellular therapy.



Jeffrey W. Chell, M.D.

Chief Executive Officer,
National Marrow Donor Program®/
Be The Match®



Joy King

Executive Director, Be The Match Foundation®;
Senior Vice President of Philanthropy,
Be The Match

INNOVATIONS IN 2015



Be The Match BioTherapies™

launched. Our new subsidiary, Be The Match BioTherapies, extends our unique capabilities to cellular therapy organizations in pursuit of new life-saving treatments. Through this work, we help more patients survive life-threatening medical conditions and diseases, including those who face complications following transplant.



Growing the world's largest and most diverse registry.

Because patients' need the best-matched donors, willing and available to donate, we continue to develop innovative strategies to:

- Improve donor and patient matching
- Increase ethnic diversity of the registry
- Attract healthy, committed donors age 18-44
- Add more umbilical cord blood units



Be The Match opens new

Coordinating Center. We moved into a new and expanded facility designed to better meet the needs of patients, donors and health care professionals around the world.



Thanks to my marrow donor, Rike, an amazing global medical team, and a great group of caregivers, I am still here to enjoy life.

—Lisa (center), transplant recipient pictured with her transplant doctor, Mark Litzow (left) and marrow donor, Rike

GIVE



LISA GIVES BACK, INSPIRING OTHERS TO SUPPORT OUR MISSION

[Lisa](#) and her husband Jim seemed to have it all—they were busy working in jobs they loved and raising their son and twin daughters in Switzerland. An active family, Lisa skied in the Alps, hiked the mountains of Italy and enjoyed experiencing life around the world. Suddenly, in 2010, everything changed.

Lisa was diagnosed with acute lymphoblastic leukemia—a fast-growing blood cancer. Her medical team launched a search of the Be The Match Registry®. Lisa and her family moved back to Minnesota, where she continued treatment. A matching donor was found and Lisa received her life-saving marrow transplant.

Getting back on her feet—in a BIG way.

To regain her stamina and help others in the process, Lisa formed a [Be The Match Walk+Run](#) team, the MUD Bloods (Matched Unrelated Donor). Since 2011, more than 300 people have participated and raised money on Lisa's behalf.

To honor her five-year transplant anniversary, Lisa achieved her goal of bringing her total fundraising efforts to more than \$110,000. She also invited her marrow donor, Rike, a young woman from Germany, and her transplant doctor, Mark Litzow, M.D., to cross the finish line with her on the day of the event.



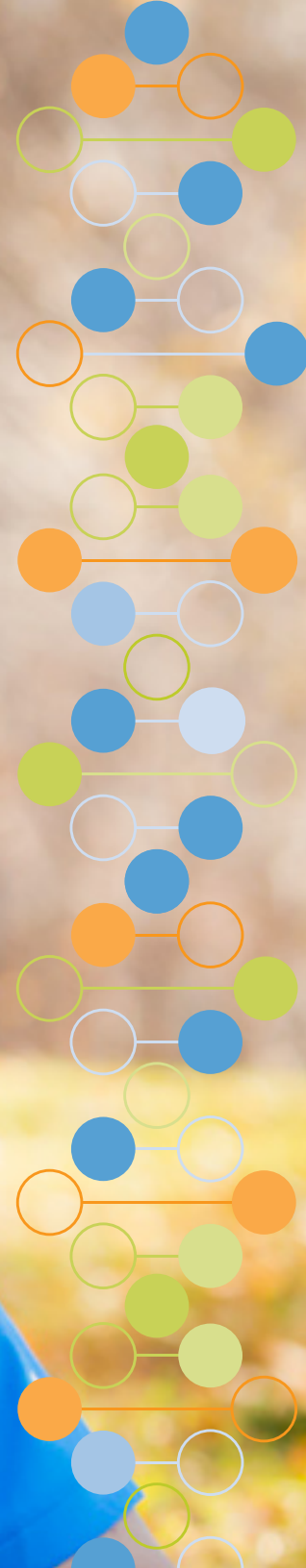
“Today, I am cancer free
and I get to watch my
children grow.”

—Lisa, transplant recipient,
pictured with her twin daughters

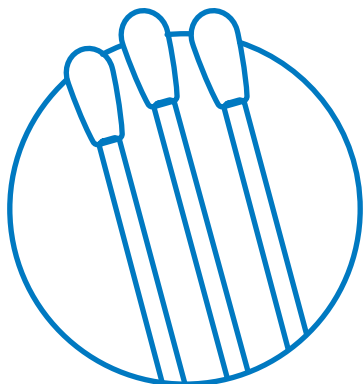


The process was easy ...
I would do this over and
over and over.

—Lt. Segundo, marrow donor,
pictured with Kyle, his recipient



JOIN



IRAQ WAR VETERAN SAVES YOUNG BOY'S LIFE

U.S. Navy Lt. Segundo joined the C.W. Bill Young Department of Defense Marrow Donor Program in 2009. In 2014, he answered another call to service—to donate life-saving bone marrow to a young boy with severe aplastic anemia.

Lt. Segundo says the joy and pride that came from knowing he was saving a life outweighed any discomfort he felt from the donation process. “I equate it to me giving a single dollar—and that dollar is worth a million dollars to the person receiving it and the parents and loved ones who so dearly love that person.”

Lt. Segundo completed three tours of duty in Iraq as a medic. He was injured during his second tour and was awarded a Purple Heart. When they met for the first time, Lt. Segundo was so moved by Kyle’s courage and triumph, [he presented Kyle with his Purple Heart.](#)



“When I joined the registry in 2008, I honestly never thought that I would be someone’s match. About six years later, I found out I was the best match for a patient in Germany. There was never a doubt in my mind that I would donate. If I had to do it all over again, I absolutely would. I might not know him, but it feels good to know I helped him.”

—[Aaron, PBSC donor](#)



“I joined when my brother was fighting for his life. Sadly, I was not a match and he didn’t survive. But two years later, I was called as the match for a stranger in need. I decided to go forward in honor of him.”

—[Linda, PBSC donor](#)



“I’ve been a firefighter for 24 years. I have rescued a lot of people and, as a dad, I would want someone to do this for my son. Donating my marrow was so simple. It was a small price to pay to help a little boy.”

—[Dennis, bone marrow donor](#)



My marrow transplant has made it possible for me to plan for the future instead of having to plan around my illness.

—Ines, transplant recipient, medical student and *legislative advocate*

VOLUNTEER



TRANSPLANT RECIPIENT BECOMES A VOICE FOR OTHER PATIENTS

[Ines](#) received a bone marrow transplant for sickle cell anemia in 2009. She was a high school senior at the time. Today, Ines is 23 and a student at the University of Pittsburgh studying molecular biology and English. She has also worked with the Children's Hospital of Pittsburgh Sickle Cell Team as a research assistant. She has dedicated her life to sickle cell research and plans to make it part of her career as a hematologist.

Advocating on behalf of other families

Wanting to give back, Ines has shared her story to help others understand the importance of supporting transplant research and access to care. In September, she attended a legislative briefing with national experts where she offered a patient's perspective on the treatment of sickle cell disease. Now, six years post transplant, Ines feels invincible.



Fresenius employees formed a Be The Match Walk+Run corporate team. They are one of the many corporations and organizations that volunteered in 2015.

WE CAN'T DO IT WITHOUT YOU

Choose the way to help that's best for you. We have volunteer opportunities that will tap your creativity and give patients hope.

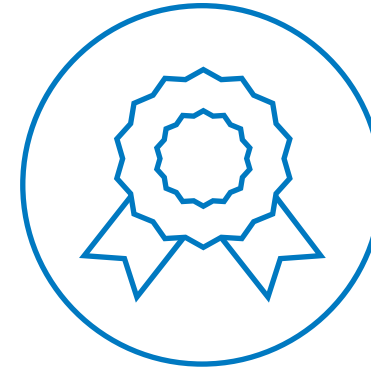
- Spread the word about Be The Match
- Help out at a local event such as a Be The Match Walk+Run
- Support transplant patients and caregivers
- Organize a marrow registry drive
- Raise funds to support the mission



I've made a commitment to try to help others as much as I can.

—Bob, transplant recipient, with his wife and caregiver, Karen

PARTICIPATE



GOING THE EXTRA MILE TO GIVE OTHER PATIENTS HOPE

In 2009, [Bob](#) received a bone marrow transplant to treat acute lymphoblastic leukemia. “I have fought my way back to a full recovery thanks to my donor, Jason, the wonderful medical staff, my family, my friends, and all the support and encouragement I have received,” says Bob.

An avid cyclist, Bob was determined to get back on his bike as soon as his doctor allowed. Starting slowly, Bob regained his strength until he was doing long-distance rides again.

Going the distance to give his miles meaning

Bob created a [fundraising page](#) to help other patients. “I am riding to give hope to those who are facing a similar challenge and to do everything within my power to help.”

THREE NEW WAYS YOU CAN MAKE A DIFFERENCE



TEAM BE THE MATCH

“For her seventh birthday, Sophia told me that instead of presents, she wanted to help kids who were sick. She created a fundraising page. You can too. Whatever you do—celebrate a birthday, run a marathon, or honor a loved one—you’ll be delivering cures for blood cancer.”
—Igor, Sophia’s Dad



DEDICATE A DAY TO RESEARCH

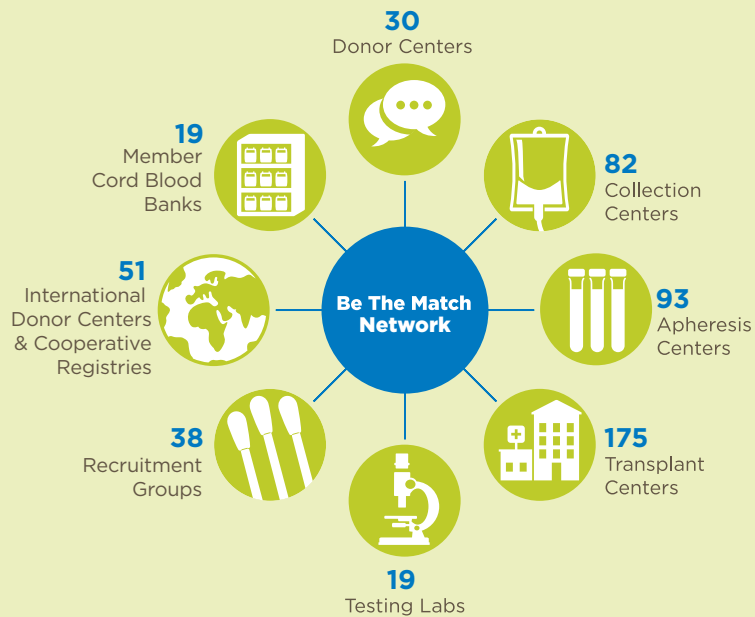
“Thanks to research, my son, Owen, got a second chance at life. He was diagnosed with a rare blood disease most common in adults over 60. I dedicated my day—September 1—to advance the science of transplantation and pay it forward to help other patients and families in need.”
—Paula, Owen’s mom



MONTHLY GIVING

“A friend of mine was diagnosed with leukemia and Be The Match found her donor. I’m happy to support the organization that saved my friend. Making a recurring gift just makes me feel good. And taking advantage of my employer’s matching gift program makes my monthly gift go twice as far.”
— Leanne

WE ARE THE HUB OF A GLOBAL TRANSPLANT NETWORK



Be The Match provides the technology, services, expertise and logistical support our partners count on to make marrow transplants possible. Forty-seven percent of all transplants we facilitate involve either an international donor or recipient.

Research



GROUND-BREAKING RESEARCH UNDERWAY

Research and science are essential to saving and improving more lives. We conduct research through our research program, [CIBMTR® \(Center for International Blood and Marrow Transplant Research®\)](#), in collaboration with the Medical College of Wisconsin. We play a lead role in improving access to transplant:

- Advancing the science of matching
- Reducing transplant-related complications
- Improving transplant outcomes
- Improving quality of life
- Expanding cellular therapies to other diseases

In 2015, more than 200 research studies were underway to help more patients get the transplant they need and improve transplant outcomes. With more than 1,000 publications, CIBMTR conducts practice-changing research that has helped physicians and patients. This year, new research findings resulted in 65 accepted presentations (abstracts) at medical conference and 81 peer-reviewed publications.



DEFINING THE BEST TIME FOR TRANSPLANT FOR SICKLE CELL DISEASE

Hannah's first stroke happened in 2011, when she was just 3. It was caused by her sickle cell disease, first diagnosed when she was only 30 days old. Today, thanks to her marrow donor, Natalie, she's a healthy, bright-eyed, first grader.



ADVANCING THE PREDICTION AND TREATMENT OF GHVD

“My leukemia has been in remission for 13 years. I struggle with light graft-versus-host disease (GVHD) of the skin, but I'm grateful to be alive to share additional precious moments with my wife and daughters. I remain positive because transplant research continues to find new treatments.” —Everett, transplant recipient



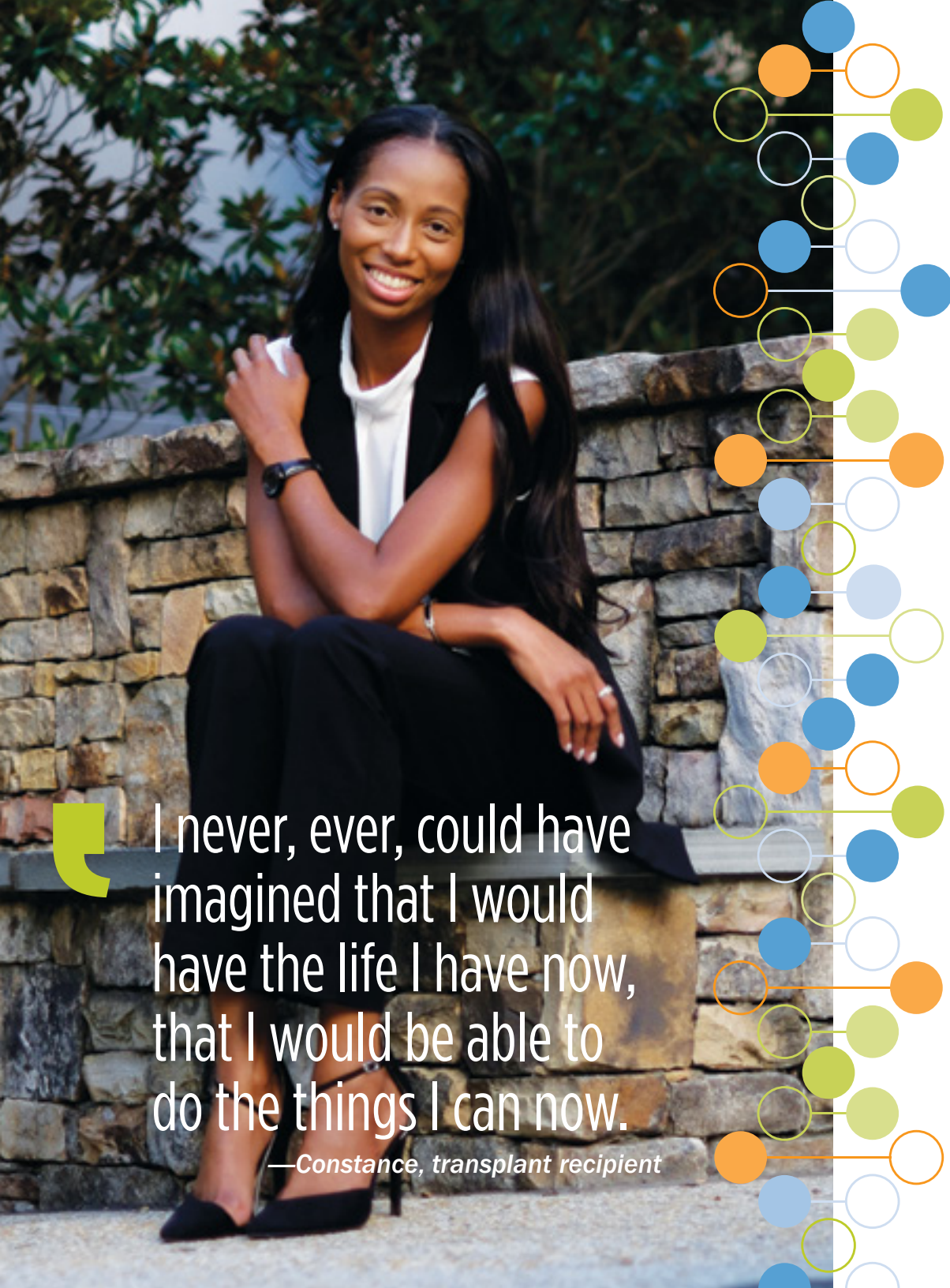
HELPING PHYSICIANS UNDERSTAND WHICH DONOR TO SELECT

“As the father of a Japanese American child, I know it's difficult to find donor matches for patients of diverse ethnic backgrounds. Finn is alive today because of genetics and ancestry research that helped him find his life-saving match.” —Jiro



DEMONSTRATING AGE ISN'T A BARRIER TO TRANSPLANT

The number of transplant patients 60 and older has more than doubled in the past decade. Recent studies, along with efforts to expand Medicare coverage, are demonstrating that age doesn't affect survival outcomes for patients like Mike.



I never, ever, could have imagined that I would have the life I have now, that I would be able to do the things I can now.

—Constance, transplant recipient

SUPPORT



HELPING PATIENTS AND FAMILIES EVERY STEP OF THE WAY

We are dedicated to helping patients get the support and information they need to learn about their disease and treatment options, prepare for transplant and thrive after transplant. We provide the information and resources to help them every step of the way.

In 2015, we also provided over \$3.4 million in patient assistance to more than 2,000 patients to help ease the financial burden of uninsured costs associated with treatment.

NEW PATIENT RESOURCES



[GUIDELINES FOR CARE AFTER TRANSPLANT](#)

These guidelines provide patients with recommendations for post-transplant care to help them prepare for follow-up appointments and live healthy after transplant. Available as a downloadable mobile app, as well as print.

Supported by a sponsorship from Sanofi Genzyme.



[“BASICS OF BLOOD AND MARROW TRANSPLANT” VIDEOS](#)

This easy to understand video series features patients, caregivers and medical professionals explaining the basics of transplant, how to prepare for a transplant, transplant day, recovery and tips for caregivers.

Sponsored by a generous gift from Wells Fargo.



[SIMPLIFYING ACCESS TO PATIENT ASSISTANCE FUNDS](#)

Qualifying families can now use prepaid cards to help with the uninsured costs of transplant, making it easier to access patient assistance grant funds so they can focus time and energy on what's most important—getting well.

Funded by The John T. and Caryn Camiolo Fund for Patient Assistance.

HOW **YOUR** DOLLARS SAVE LIVES



Every three minutes* someone is diagnosed with a life-threatening blood cancer like leukemia.

We raise funds to add potential marrow donors to the registry, help more patients afford transplant and fund our life-saving research.



YOUR DOLLARS

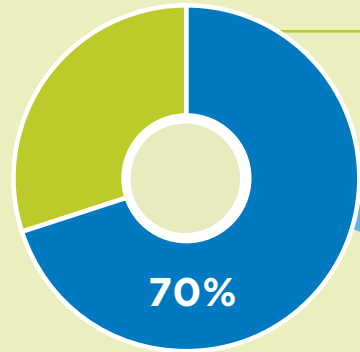


PATIENT'S LIFE SAVED

*SEER

GROW THE REGISTRY

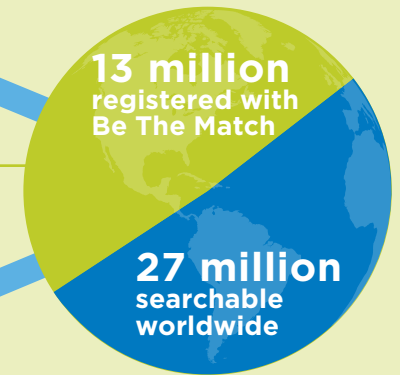
ADD POTENTIAL MARROW DONORS TO THE REGISTRY TO CREATE MORE MATCHES AND SAVE MORE LIVES.



For many, an unrelated marrow or cord blood transplant is a patient's best or only hope of a cure. **Seventy percent** will not have a fully matched donor in their family.



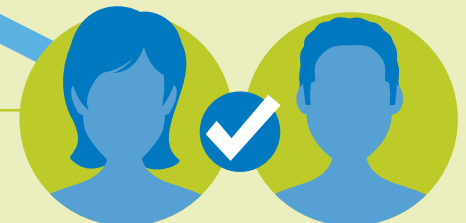
We operate **the world's largest and most diverse registry.**



Doctors search our registry to match donors and patients by their HLA tissue types.



In 2015, **6,400** patients received an unrelated marrow transplant; **74,000** since 1987.






DONOR

PATIENT

HELP PATIENTS AFFORD TRANSPLANT



MONTHLY UNINSURED COSTS OF TRANSPLANT ADD UP.*

Since **insurance doesn't cover all the costs** that come with a transplant, some families are not able to afford treatment.

 Clinic visit co-pays \$300	Patients visit the transplant clinic daily or weekly during their three to six months of outpatient recovery.
 Prescription co-pays \$500	Many patients must take 10-20 medications per day during recovery.
 Temporary housing \$1,000	Patients living more than an hour from their transplant center are required to relocate to live nearby for the first 3-6 months of recovery.

WE PROVIDE PATIENT ASSISTANCE GRANTS TO HELP.*

In 2015, more than **\$3.4 million was provided** to more than 2,000 families.

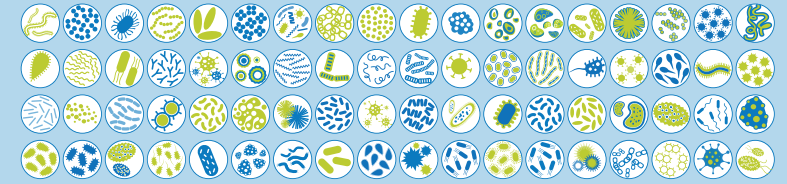
 Access grant \$8,000	Insurance denials and limitations can cause dangerous delays. Access grants let physicians search for a donor right away.
 Recovery grant \$1,450	Patients must be accompanied by a full-time caregiver. Up to two incomes may be lost. Grants help with uninsured expenses.

*Expenses and grant amounts are based on averages.

FUND LIFE-SAVING RESEARCH

WE FOCUS ON CELLULAR THERAPY RESEARCH THAT SAVES LIVES.

Because of our efforts, we've expanded access to transplant to treat over 70 life-threatening diseases.



Over 500 hospitals and research center partners worldwide.



Four key areas that need support:



CLINICAL STUDIES

More than 200 studies currently underway



PEDIATRIC CANCER

Meeting the unique needs of children and young adults



ANCESTRY & GENETICS

Enhanced donor-patient matching

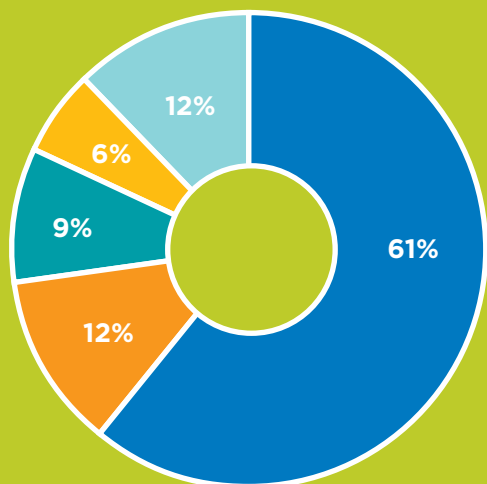


LONG-TERM RECOVERY

Reducing complications and improving quality of life

FINANCIALS

HOW WE SPEND EACH DOLLAR



To read our consolidated audited financial statements with supplemental schedules, visit:

BETHEMATCH.ORG/AUDIT

CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS OF SEPTEMBER 30, 2015 (IN THOUSANDS)

ASSETS	
Current and other assets	\$105,089
Long-term investments	89,891
Property and equipment	70,225
TOTAL	\$265,205
LIABILITIES AND NET ASSETS	
Current and long-term liabilities	\$100,707
Net assets	164,498
TOTAL	\$265,205

CONSOLIDATED STATEMENT OF ACTIVITIES FOR THE YEAR ENDED SEPTEMBER 30, 2015 (IN THOUSANDS)

REVENUES AND GAINS	
Search and procurement fees	\$339,318
Federal contracts, cooperative agreements and contributions	57,388
TOTAL	\$396,706
EXPENSES	
Program services	\$333,400
Management and general	41,968
Fundraising	5,174
TOTAL	\$380,542
Net non-operating (income) and expense changes	\$6,557
INCREASE IN NET ASSETS	\$9,607

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OUR MISSION: We save lives through cellular therapy.

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OUR MISSION: Raising funds to support the life-saving mission of Be The Match.

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THANK YOU INDIVIDUAL CONTRIBUTORS

Be The Match is tremendously grateful to the following individuals who generously donated a significant financial gift during our fiscal year ending Sept. 30, 2015. With your charitable support, we are able to help more patients afford transplants, add more potential marrow donors to the registry and fund our life-saving research.

\$50,000-\$99,999

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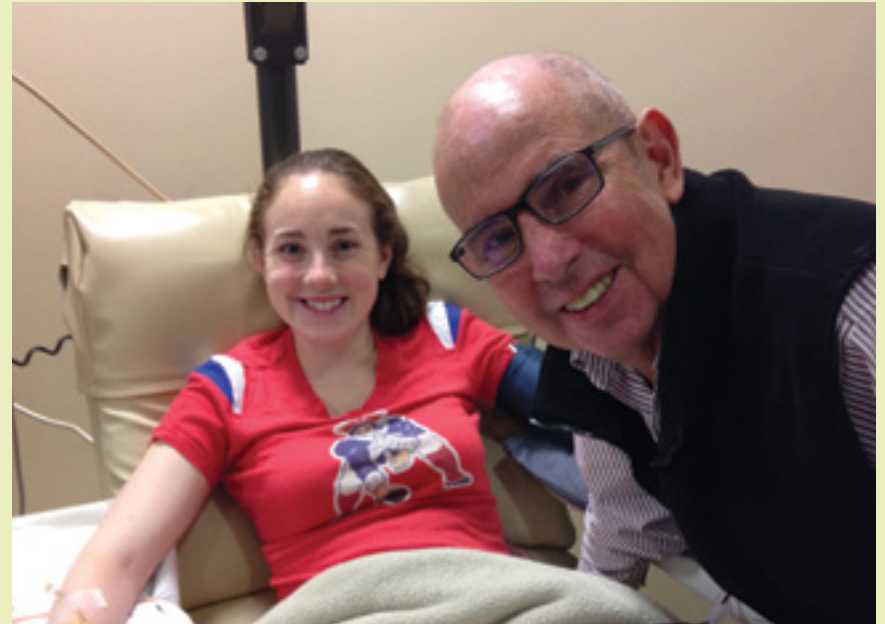
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For Katie, donating peripheral blood stem cells (PBSC) was an opportunity to pay it forward. The experience was extra meaningful with her dad, Peter, transplant recipient, at her side.



I kept thinking about my dad's donor. If they would have backed out, my dad wouldn't be here today and there was no way I would put another family in that position.

—Katie, PBSC donor

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[Austin](#), umbilical cord blood transplant recipient, was just one of the 2,000 patients who received patient assistance funds to help with uninsured costs of transplant.

The mother who donated her baby's umbilical cord blood gave my child life. Someone who would do that for a stranger is an angel.

—Nikki, Austin's mom

THANK YOU VOLUNTEERS

We are eternally grateful to our volunteers whose drive and dedication help us save more lives every year. Collectively, you contributed over 131,000 hours, which is a financial value of over \$3 million. The following outstanding volunteers gave 100+ hours of service last year. Your passion fuels our mission and inspires others to join our cause.

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Heidi and her husband Brad, umbilical cord blood transplant recipient, co-chaired our annual Minneapolis Gala (pictured here with their family).



Being a part of Be The Match is being part of the team that's going to help financially and emotionally support other patients. We are proud to be a part of that team.

—Heidi, caregiver and financial contributor

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Thank you will never be
enough, but it's all we have
and it comes from the bottom
of our hearts.

—Sandy, pictured with her son, Dalton, transplant
recipient, and husband Jared

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