

# TAX RETURN FILING INSTRUCTIONS

### PUBLIC INSPECTION COPY

Prepared by	Grant Thornton LLP 100 E. Wisconsin Avenue, Suite 2100 Milwaukee, WI 53202
Special Instructions	The return should be signed and dated by the appropriate officer(s).  Exempt organizations are required to provide copies of their returns for a period of three years from the filing date for public inspection upon request. On the Form 990 the names of any contributors should not be disclosed, so we have deleted them. Charities must also provide copies of: 1) Forms 990-T filed after August 17, 2006. 2) Forms 4720 filed by the organization. Form 990-PF contributors must be disclosed.
Application for Recognition of Exemption	Exempt Organizations are also required to provide a copy of the Application for Recognition of Exemption (Form 1023 or 1024) including all documents and statements submitted in support of such application and any letter or other document issued by the Internal Revenue Service with respect to such application.  An organization that submitted its Form 1023 or 1024 on or before July 15, 1987 must make this form available for public inspection only if they had a copy of the Application on July 15, 1987.
Requests made in person	If the request is made in person, the organization must respond by the end of the business day.
Requests made in writing	If the request is made in writing, response is generally required within 30 days.
Fees charged for copies	The organization can make a reasonable charge for copying and postage. The regulations limit the copying charge to that charged by the IRS for providing copies, currently \$1.00 for the first page and \$0.15 for each additional page.
What if we post the Form 990 on our website?	The requirement to provide copies can be eliminated if the organization posts the relevant documents on its website. The public must be able to download the documents and print them in the exact form they were filed with the IRS (except for disclosing contributors). The download must be free and use software that is available without charge. Even if the documents are posted on the web, the organization must still have a copy available for inspection at its offices.
What if we fail to comply with requests?	Please be aware that significant monetary penalties may be imposed by the IRS on an organization for failure to follow the above provisions.

Form **8879-EO** 

# IRS *e-file* Signature Authorization for an Exempt Organization

OMB No. 1545-1878

	For calendar year 2018, or fiscal year beginning $\frac{10/01}{}$ , 2018, and ending $\frac{09/}{}$	<u>30                                    </u>	
Department of the Treasury	▶ Do not send to the IRS. Keep for your records.		2(0) 18
Internal Revenue Service	► Go to www.irs.gov/Form8879EO for the latest information.		
Name of exempt organization	1	Employer ider	ntification number
BE THE MATCH	FOUNDATION	41-170	04734
Name and title of officer			
AMY RONNEBER	G, CFO		
Part I Type of R	eturn and Return Information (Whole Dollars Only)		
check the box on line leave line 1b, 2b, 3b,	b Total revenue, if any (Form 990-EZ, line 9) heck here b Total tax (Form 1120-POL, line 22)	eing filed with this ered -0- on the returned 12) 1b 2b	form was blank, then urn, then enter -0- on 11079088.
5a Form 8868 check			
ou i omi occo oncon	more p w manage may (1 only cooc), mile co) [ [ ] [ ] [ ] [ ] [ ] [ ]		
Part II Declarati	on and Signature Authorization of Officer		
to send the organization the transmission, (b) the authorize the U.S. Trefinancial institution accreturn, and the financial Agent at 1-888-353-45 involved in the process resolve issues related	nic return. I consent to allow my intermediate service provider, transmitter, on's return to the IRS and to receive from the IRS (a) an acknowledgement of reason for any delay in processing the return or refund, and (c) the date assury and its designated Financial Agent to initiate an electronic funds with count indicated in the tax preparation software for payment of the organizaral institution to debit the entry to this account. To revoke a payment, I mus for no later than 2 business days prior to the payment (settlement) date. It is sing of the electronic payment of taxes to receive confidential information of the payment. I have selected a personal identification number (PIN) as it is applicable, the organization's consent to electronic funds withdrawal.	of receipt or reason of any refund. If ap ndrawal (direct deb tion's federal taxes at contact the U.S. T I also authorize the necessary to answ	n for rejection of oplicable, I it) entry to the sowed on this reasury Financial e financial institutions er inquiries and
Ciccironio retarri ana, i	applicable, the organization a consent to electronic funds withdrawal.		
Officer's PIN: check o	ne box only		٦
X I authorize GI	RANT THORNTON LLP to enter my PIN	8 2 2 5 2	as my signature
	ERO firm name	Enter five numbers, b	out
being filed with	ation's tax year 2018 electronically filed return. If I have indicated within th n a state agency(ies) regulating charities as part of the IRS Fed/State proo my PIN on the return's disclosure consent screen.		
If I have indica	of the organization, I will enter my PIN as my signature on the organization ited within this return that a copy of the return is being filed with a state ag tate program, I will enter my PIN on the return's disclosure consent screen.	ency(ies) regulatin	
	tion and Authentication	×7/1/202	20
	r your six-digit electronic filing identification		
	ed by your five-digit self-selected PIN.	9 5 2 9 0 Do not ente	
indicated above. I cont	numeric entry is my PIN, which is my signature on the 2018 electronically firm that I am submitting this return in accordance with the requirements of zed IRS e-file Providers for Business Returns.	filed return for the	organization
ERO's signature	Date ▶		
	EDO Musé Datois This Farms Conduction of		
	ERO Must Retain This Form - See Instructions  Do Not Submit This Form To the IRS Unless Requested T	o Do So	

For Paperwork Reduction Act Notice, see back of form.

Form **8879-EO** (2018)

# Form **990**

# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

Form **990** (2018)

Department of the Treasury Internal Revenue Service

Do not enter social security numbers on this form as it may be made public. Go to www.irs.gov/Form990 for instructions and the latest information.

A F	or th	e 2018 calendar year, or tax year beginning 10/01, 2018,	and ending		09/30, 20 19
	<del></del>	C Name of organization		D Employer iden	tification number
В	heck if a	BE THE MATCH FOUNDATION		41-1704	734
	Addre				
	7	Number and street (or P.O. box if mail is not delivered to street address)	Room/suite	E Telephone num	nber
	1	streturn 500 N 5TH ST.		(763) 406	5-8700
	Final	return/ City or town, state or province, country, and ZIP or foreign postal code			
$\vdash$	Amer			G Gross receipts	\$ 16,017,439.
-		ication F Name and address of principal officer TOV KTNC		H(a) is this a group	
L	_ pend	500 N 5TH ST., MINNEAPOLIS, MN 55401-1206		subordinates?  H(b) Are all subordin	
<u> </u>	Tax-ex	xempt status: X 501(c)(3) 501(c) ( ) ◀ (Insert no.) 4947(a)(1)	or 527	<del></del>	ach a list. (see instructions)
		ite: WWW.BETHEMATCH.ORG	01 1 1027	H(c) Group exemple	•
-		of organization: X Corporation Trust Association Other	1 Year of i	formation: 1991 M s	
	arti	Summary	1 4 104 011	omacom ===   m o	tate of logar dollingle.
	1	Briefly describe the organization's mission or most significant activities: FUNDRA	AISING TO	SUPPORT THE	MISSION OF THE
ģ	-	NATIONAL MARROW DONOR PROGRAM (NMDP) / BE THE MATC			
anc	1	THROUGH CELLULAR THERAPY.			
Activities & Governance	2	Check this box ▶ ☐ if the organization discontinued its operations or dispose	ed of more than	25% of its net assets	
8	3	Number of voting members of the governing body (Part VI, line 1a)			3 18.
ଐ	4	Number of independent voting members of the governing body (Part VI, line 1b) .			4 17.
ties	5	Total number of individuals employed in calendar year 2018 (Part V, line 2a)			<b>5</b> 36.
ξį	6	Total number of volunteers (estimate if necessary)			6 1,131.
Ac	7a	Total unrelated business revenue from Part VIII, column (C), line 12			7a 0.
		Net unrelated business taxable income from Form 990-T, line 38			<b>7b</b> 0.
	<del>                                     </del>	The difference business tentage income from each 1 fill co. 1 1 1 1 1 1 1	· · · · · · · · · · · · · · · · · · ·	Prior Year	Current Year
	8	Contributions and grants (Part VIII, line 1h)	ŀ	11,051,48	
nue	9	Program service revenue (Part VIII, line 2g)		<del></del>	0. 0.
Revenue	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d).		1,016,15	
œ	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		-381,47	
	12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12).		11,686,16	
	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)		8,668,90	
	14	Benefits paid to or for members (Part IX, column (A), line 4)	· ·		0. 0.
(n	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10).	F-	3,096,383	3, 987, 185.
Expenses	1	Professional fundraising fees (Part IX, column (A), line 11e)		445,97	
çpe	ь	Total fundraising expenses (Part IX, column (D), line 25) ▶ 1,856,564			
ũ	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		1,729,580	0. 2,152,680.
	18	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		13,940,845	
	19	Revenue less expenses. Subtract line 18 from line 12		-2,254,678	35,838,904.
Net Assets or Fund Balances				Beginning of Current Yo	ear End of Year
sets	20	Total assets (Part X, line 16)		15,117,948	8. 16,248,451.
ASS	21	Total liabilities (Part X, line 26)		2,536,21	1. 9,689,455.
ĕΞ	22	Net assets or fund balances. Subtract line 21 from line 20	[	12,581,73	7. 6,558,996.
	rt II	Signature Block			
Un	der pe	nalties of perjury, I declare that I have examined this return, including accompanying schedu ect, and complete. Declaration of preparer (other than officer) is based on all information of whi	ules and statem	ents, and to the best of	my knowledge and belief, it is
liud	3, 00116	A 400 - 100 mentalion of preparer (officer than officer) is passed on all information of with	cii preparei nas	any knowledge.	1
0:4		LATING KONTIEVEN		7/1/	12020
Sig He		Signature of officer		Date	
110		AMY RUNNEDER			4-1
		Type or print name and title			
Paid	4	Print/Type preparer's name	Date		If PTIN
_	a parer	MICHELLE L WEBER   WILLIAM   WORLD	10/16	2020 self-employe	
	Only	Firm's name ▶GRANT THORNTON LLP	`	Firm's EIN ▶ 3	
		Firm's address ▶100 E. WISCONSIN AVE. MILWAUKEE, WI 532			14-289-8200
Ma	y the	IRS discuss this return with the preparer shown above? (see instructions)			X Yes No

For Paperwork Reduction Act Notice, see the separate instructions.

P	Statement of Program Service Accome Check if Schedule O contains a response		s Part III	X
1	Briefly describe the organization's mission: ATTACHMENT 1	ise of flote to any line in the	51 art III	
2	Did the organization undertake any significant prior Form 990 or 990-EZ?			
3	If "Yes," describe these new services on Schedul Did the organization cease conducting, or n services?	le O. nake significant changes	in how it conducts, any progra	am
4	If "Yes," describe these changes on Schedule O. Describe the organization's program service a expenses. Section 501(c)(3) and 501(c)(4) org the total expenses, and revenue, if any, for each	ganizations are required to	o report the amount of grants and	
4a	(Code: ) (Expenses \$ 4,904,740 ATTACHMENT 2	o. including grants of \$	4,904,740. ) (Revenue \$	0)
<u>4</u> h	(Code: ) (Expenses \$ 1,951,125	including grants of \$	1,951,125. ) (Revenue \$	0. )
70	ATTACHMENT 3	Including grants of \$	1,951,125) (πενεπαε ψ	<u> </u>
4c	(Code:) (Expenses \$1,657,856	5. including grants of \$	1,657,856. ) (Revenue \$	0)
	Other program services (Describe in Schedule O (Expenses \$ 5,627,220. including grants of	\$ 1,477,464. ) (Re	venue \$	
JSA	Total program service expenses ► 14,	140,941.		Form <b>990</b> (2018)

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#### Part IV **Checklist of Required Schedules** Yes No Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," Χ 1 Х Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 2 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to Χ candidates for public office? If "Yes," complete Schedule C, Part I 3 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) Χ election in effect during the tax year? If "Yes," complete Schedule C, Part II Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III 5 Χ Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If Χ "Yes," complete Schedule D, Part I. 6 Did the organization receive or hold a conservation easement, including easements to preserve open space, Χ the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II . . . . . . . . . Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," Χ complete Schedule D, Part III 8 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or Χ debt negotiation services? If "Yes," complete Schedule D, Part IV 9 10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V. . . . . . . 10 Χ If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable. a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI 11a Χ b Did the organization report an amount for investments-other securities in Part X, line 12 that is 5% or more Χ of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII c Did the organization report an amount for investments-program related in Part X, line 13 that is 5% or more Χ of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII........... d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets 11d Χ e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses Х the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 11f 12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Χ b Was the organization included in consolidated, independent audited financial statements for the tax year? If Χ "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 12b Χ 13 Χ 14a Did the organization maintain an office, employees, or agents outside of the United States? **b** Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate X foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV . . . . . . . . . 14b 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or Х for any foreign organization? If "Yes," complete Schedule F, Parts II and IV 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other 16 assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV Χ 16 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on 17 Χ Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)........... Did the organization report more than \$15,000 total of fundraising event gross income and contributions on 18 Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II Χ Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? 19 Χ Х b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? 20b Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or Χ domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II

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Part	Checklist of Required Schedules (continued)		V	NI -
22	Did the arganization report more than \$5,000 of grants or other assistance to or for demostic individuals on		Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	X	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the			
	organization's current and former officers, directors, trustees, key employees, and highest compensated			
	employees? If "Yes," complete Schedule J	23	Х	
24 a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than			
	\$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b			
	through 24d and complete Schedule K. If "No," go to line 25a	24a		Х
	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year			
	to defease any tax-exempt bonds?	24c		
	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25 a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit	25a		Х
h	transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a		21
J	year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?			
	If "Yes," complete Schedule L, Part I	25b		Х
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any			
	current or former officers, directors, trustees, key employees, highest compensated employees, or			
	disqualified persons? If "Yes," complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee,			
	substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled			
	entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L,			
_	Part IV instructions for applicable filing thresholds, conditions, and exceptions):	20-		Х
	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		
b	Schedule L, Part IV	28b		Х
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof)	200		
	was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		Х
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	Х	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified			
	conservation contributions? If "Yes," complete Schedule M	30		Х
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		Х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes,"			
	complete Schedule N, Part II.	32		Х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			v
34	sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33		X
34	or IV, and Part V, line 1	34	X	
35 a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		Х
	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a			
	controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable			
	related organization? If "Yes," complete Schedule R, Part V, line 2	36		Х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and		X	
Dont	19? <b>Note.</b> All Form 990 filers are required to complete Schedule O.	38	Λ	
Part				
	Check if Schedule O contains a response or note to any line in this Part V		Yes	No
12	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable		. 03	
	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable			
	Did the organization comply with backup withholding rules for reportable payments to vendors and	-		
	reportable gaming (gambling) winnings to prize winners?	1c	Х	

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Par	t V Statements Regarding Other IRS Filings and Tax Compliance (continued)			
			Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax			
	Statements, filed for the calendar year ending with or within the year covered by this return 2a 36			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Х	
	<b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to <i>e-file</i> (see instructions)			
3 a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		Х
	If "Yes," has it filed a Form 990-T for this year? <i>If "No" to line 3b, provide an explanation in Schedule O</i>	3b		
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over,			
	a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	Х	
b	If "Yes," enter the name of the foreign country: ▶ MEXICO			
-	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		Х
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Х
	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization			
	solicit any contributions that were not tax deductible as charitable contributions?	6a		X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or			
	gifts were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods			
	and services provided to the payor?	7a	X	
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	X	
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was			
	required to file Form 8282?	7с		X
d	If "Yes," indicate the number of Forms 8282 filed during the year			
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		X
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the			
	sponsoring organization have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.	0-		
	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
	Section 501(c)(7) organizations. Enter: Initiation fees and capital contributions included on Part VIII, line 12			
a	minutation root and daphar contributions included on that this into 12 11111111111111111			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
	Section 501(c)(12) organizations. Enter:  Gross income from members or shareholders			
	Gross income from other sources (Do not net amounts due or paid to other sources			
~	against amounts due or received from them.)			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
	Section 501(c)(29) qualified nonprofit health insurance issuers.			
	Is the organization licensed to issue qualified health plans in more than one state?	13a		
	Note. See the instructions for additional information the organization must report on Schedule O.			
b	Enter the amount of reserves the organization is required to maintain by the states in which			
	the organization is licensed to issue qualified health plans			
С	Enter the amount of reserves on hand			
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		X
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or			
	excess parachute payment(s) during the year?	15		X
	If "Yes," see instructions and file Form 4720, Schedule N.	40		v
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income?	16		X
	If "Yes," complete Form 4720, Schedule O.			

Form 990 (2018) Page **6** 

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI

Sect	ion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 1a	3		
	If there are material differences in voting rights among members of the governing body, or			
	if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.			
b	Enter the number of voting members included in line 1a, above, who are independent 1b	7		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with			
	any other officer, director, trustee, or key employee?	2		Х
3	Did the organization delegate control over management duties customarily performed by or under the direct			
	supervision of officers, directors, or trustees, or key employees to a management company or other person?	3		Х
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		Х
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		Х
6	Did the organization have members or stockholders?	6	X	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint			
	one or more members of the governing body?	7a	Х	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members,			
	stockholders, or persons other than the governing body?	7b	X	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during			
	the year by the following:			
а	The governing body?	8a	X	
b	Each committee with authority to act on behalf of the governing body?	8b	X	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at			
	the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		X
Secti	on B. Policies (This Section B requests information about policies not required by the Internal Revenue	Code		
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		X
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters,			
	affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? .	11a	X	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Х	-
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give			
	rise to conflicts?	12b	X	<u> </u>
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes,"			
	describe in Schedule O how this was done	12c	X	-
13	Did the organization have a written whistleblower policy?	13	X	-
14	Did the organization have a written document retention and destruction policy?	14	X	
15	Did the process for determining compensation of the following persons include a review and approval by			
	independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	X	-
b	Other officers or key employees of the organization	15b	X	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement			v
	with a taxable entity during the year?	16a		X
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its			
	participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the	4.01		
<b>`4</b> !	organization's exempt status with respect to such arrangements?	16b		<u> </u>
	on C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed ATTACHMENT 5			
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, and 990-7	(Sec	tion 5	01(c)
	(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.  X Own website Another's website X Upon request Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of int	erest	policy	y, and
	financial statements available to the public during the tax year.			
20	State the name, address, and telephone number of the person who possesses the organization's books and record AMY RONNEBERG 500 N 5TH ST. MINNEAPOLIS, MN 55401-1206	is ►		

Form 990 (2018) Page **7** 

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization	on nor any related	orga	niza	tion	co	mpen	sate	ed any current offic	er, director, or trus	stee.
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(do I box, office or direct	not cl unles	Pos heck ss pe	c) sition more	e than constant or the state of	one an tee)	(D)  Reportable compensation from the organization (W-2/1099-MISC)	(E)  Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
(1)JOSEPH LOUGHRAN	1.00									
CHAIR	0.	Х						0.	0.	0.
(2)ANNE MCGEORGE	1.00									
VICE CHAIR	0.	Х						0.	0.	0.
(3)ROGER PASCHKE	1.00									
SECRETARY	0.	Х						0.	0.	0.
(4)ROBERT SIT	1.00									
TREASURER	0.	Х						0.	0.	0.
(5)JASON AHLGREN	1.00									
DIRECTOR	0.	Х						0.	0.	0.
(6)ANDREW BLOCK	1.00									
DIRECTOR	0.	Х						0.	0.	0.
(7)DIANA CARTER	1.00									
DIRECTOR	0.	Х						0.	0.	0.
(8)SCOT HOUSH	1.00									
DIRECTOR	0.	Х						0.	0.	0.
(9)BRUCE MANASEVIT	1.00									
DIRECTOR	0.	Х						0.	0.	0.
(10)C. RANDAL MILLS	2.00									
DIRECTOR & CEO	48.00	Х		Х				0.	1,150,413.	55,440.
(11)NICOLE MOORE	1.00									
DIRECTOR	0.	Х						0.	0.	0.
(12)JACQUELINE PATTERSON	1.00									
DIRECTOR - THRU 5/19	0.	Х						0.	0.	0.
(13)DAVID PEARCE	1.00									
DIRECTOR	0.	Х						0.	0.	0.
(14)WILLIAM POMEROY	1.00									
DIRECTOR	0.	Х						0.	0.	0.

	Section A. Officers, Directors, 110	istees, Ke	y ∟n	npic	oye	es,	and I	⊣ıg	nest Compensat	ea ⊨mpioyees (d	continue	;a)	
	(A)	(B)		(C)				(D)	(E)		(F)		
	Name and title	Average	(do.	Position (do not check more than one			nna	Reportable	Reportable	1	stimated nount of		
		hours per week (list any	,	box, unless person is both an				compensation from	compensation from related	1	other		
		hours for	office			_	tor/trus		the	organizations	1	pensatio	on
		related organizations	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	organization	(W-2/1099-MISC)		om the anizatio	'n
		below dotted	rect	tutio	ĕ	emp	est i	Jer	(W-2/1099-MISC)		_	d related	
		line)	or tr	nal		loye	eom				orga	anization	าร
			Istee	trust		Õ	pen						
				ee			sate						
( 1	.5) ANTONIO PRIOLETTI	1.00					0						
` -	DIRECTOR	0.	X						0.	0.			0.
( 1	6) RICHARD RIEGER	1.00											
` -	DIRECTOR	0.	X						0.	0.			0.
( 1	.7) MICHAEL ROSE	1.00											
` -	DIRECTOR	0.	X						0.	0.			0.
( 1	8) MICHAEL STEWART	1.00											
-	DIRECTOR	0.	Х						0.	0.			0.
$(\bar{1}$	9) THOMAS TEACH	1.00											
-	DIRECTOR	0.	Х						0.	0.			0.
$(\bar{2}$	0) AMY RONNEBERG	1.00											
_	CHIEF FINANCIAL OFFICER	49.00			Х				0.	634,097.		29,2	284.
$(\bar{2}$	1) JOY KING	20.00											
_	EXEC. DIR. BTMF/SVP PHILAN.	30.00				X			140,288.	210,431.		55,4	46.
$(\bar{2}$	2) STEPHEN STOUT	50.00											
	SR. DIR, MAJOR & PLANNED GIFTS	0.					X		175,746.	0.		43,3	307.
( 2	3) TODD PETERSON	50.00											
	SR. DIR, CORP. & DIST. PTNRS	0.					X		165,400.	0.		42,7	06.
( 2	4) MARY BETH HEFFERNAN	50.00											
	SR. DIR, PUBLIC ENGAG & OPER	0.					Х		154,617.	0.		39,1	.96.
( 2	5) DANIEL LEE	50.00											
_	MANAGER, ADO & MAJOR GIFTS DIR	0.					X		113,632.	0.		15,5	
	1b Sub-total							<b>&gt;</b>	0.	,,		55,4	
	c Total from continuation sheets to Part VII, S	ection A						<b>&gt;</b>	859,286.			61,5	
_	d Total (add lines 1b and 1c)							<b>&gt;</b>	859,286.		3	16,9	69.
	2 Total number of individuals (including but not				ed a	bov	e) wh	o re	eceived more than	\$100,000 of			
-	reportable compensation from the organization	n <b>▶</b>	- (	5									
												Yes	No
	3 Did the organization list any former office										_		3.5
	employee on line 1a? If "Yes," complete Sched	ule J for su	ch ina	livid	ual	• •					3		X
	4 For any individual listed on line 1a, is the												
	organization and related organizations gre											v	
	individual										4	X	
	5 Did any person listed on line 1a receive or										-		Х
	for services rendered to the organization? If "Ye	es, comple	ie Sci	ieal	uie .	ι τοι	such	per	รบก		5	1	Λ

## Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	<b>(C)</b> Compensation
ATTACHMENT 6		

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization ▶ 4

(A) Name and title	(B) Average hours per week (list any	verage Position ours per (do not check more than on box, unless person is both a						(D) Reportable compensation from	(E) Reportable compensation from related		(F) Estimated amount of other compensatio		f
	hours for related organizations below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	organization (W-2/1099-M		fro orga and	pensation the anization trelated in the anization anization	on d
26) JONATHAN CARTER MANAGER, OPERATIONS	50.00					Х		109,603.		0.		36,0	)51.
1b Sub-total c Total from continuation sheets to Part VII, S d Total (add lines 1b and 1c)	ection A						<b>&gt; &gt;</b>						
2 Total number of individuals (including but not reportable compensation from the organization		nose 6		d al	bove	e) who	o re	eceived more than	\$100,000 of				1
3 Did the organization list any former offic employee on line 1a? If "Yes," complete Schedu											3	Yes	No X
4 For any individual listed on line 1a, is the sorganization and related organizations graindividual	eater than	\$15	0,0	00?	' If	"Yes	5,"	complete Schedu	le J for su	ch	4	X	
5 Did any person listed on line 1a receive or for services rendered to the organization? If "Ye	accrue coi	mpen	sati	on f	fron	n any	un	related organization	on or individu	ıal	5		Х
Section B. Independent Contractors	,												
Complete this table for your five highest com- compensation from the organization. Report of year.													
(A) Name and business add	Iress							(B) Description of se	ervices	Co	(C) ompens	sation	
							+						
							+						
2 Total number of independent contractors (in				nite	d to	thos	e li	isted above) who	received				

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

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# Part VIII Statement of Revenue

		Check if Schedule O contains a response	onse or note to an	y line in this Part VI	II		
				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
nts nts	1a	Federated campaigns 1a					
Contributions, Gifts, Grants and Other Similar Amounts	b	Membership dues					
ts, (	С	Fundraising events 1c	1,237,092.				
الله إلا	d	Related organizations 1d	1,931,058.				
ons, Sir	е	Government grants (contributions) 1e					
ber j	f	All other contributions, gifts, grants,					
를		and similar amounts not included above . 1f	7,583,095.				
Son	g	Noncash contributions included in lines 1a-1f: \$ _	160,803.				
	h	Total. Add lines 1a-1f		10,751,245.			
eun			Business Code				
Rev	2a						
9	b						
ē	C .						
S E	d						
gra	e f	All other program service revenue					
Program Service Revenue	g	Total. Add lines 2a-2f		0.			
	3	Investment income (including divide					
		and other similar amounts)		247,043.			247,043.
	4	Income from investment of tax-exempt bor		0.			
	5	Royalties		0.			
		(i) Real	(ii) Personal				
	6a	Gross rents					
	b	Less: rental expenses					
	С	Rental income or (loss)					
	d	Net rental income or (loss)	(ii) Other	0.			
	7a	Gross amount from sales of (i) Securities	* * *				
		assets other than inventory 4,820,747	•				
	b	Less: cost or other basis					
		and sales expenses					
	c d	Gain or (loss)		621,228.			621,228.
				021,2201			021,2201
Revenue	8a	Gross income from fundraising events (not including \$1,237,092.					
eve		of contributions reported on line 1c).					
<u>م</u> ح		See Part IV, line 18	a 176,304.				
Other	b	•	<b>b</b> 734,083.				
O	С	Net income or (loss) from fundraising event	s	-557,779.			-557,779.
	9a	Gross income from gaming activities.					
		See Part IV, line 19					
	b	Less: direct expenses	<b>b</b> 4,749.				
	С	Net income or (loss) from gaming activities	s <b>&gt;</b>	17,351.			17,351.
	10a	Gross sales of inventory, less					
		returns and allowances					
	b c	Less: cost of goods sold  Net income or (loss) from sales of inventory	b	0.			
		Miscellaneous Revenue	Business Code	0.			
	44 -						
	11a						<u> </u>
	b						
	d	All other revenue					
	e	Total. Add lines 11a-11d		0.			
	12	Total revenue. See instructions		11,079,088.			327,843.

# Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

	Check if Schedule O contains a response or note to any line in this Part IX							
	not include amounts reported on lines 6b, 7b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	<b>(D)</b> Fundraising expenses			
1	Grants and other assistance to domestic organizations							
	and domestic governments. See Part IV, line 21	3,722,194.	3,722,194.					
2	Grants and other assistance to domestic individuals. See Part IV, line 22	4,607,772.	4,607,772.					
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16	1,661,219.	1,661,219.					
4	Benefits paid to or for members	0.						
	Compensation of current officers, directors, trustees, and key employees	154,124.	100,181.	23,119.	30,824.			
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0.						
7	Other salaries and wages	3,150,159.	2,047,603.	472,524.	630,032.			
	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	102,054.	66,335.	15,308.	20,411.			
9	Other employee benefits	324,007.	210,605.	48,601.	64,801.			
10	Payroll taxes	256,841.	166,947.	38,526.	51,368.			
11	Fees for services (non-employees):	0.						
	Management	0.						
	Accounting	31,632.		31,632.				
	Lobbying	0.						
	Professional fundraising services. See Part IV, line 17	786,942.			786,942.			
	Investment management fees	5,770.		5,770.				
	Other. (If line 11g amount exceeds 10% of line 25, column							
	(A) amount, list line 11g expenses on Schedule O.)	197,581.	82,984.	7,903.	106,694.			
12	Advertising and promotion	672,965.	672,965.					
13	Office expenses	161,670.	103,469.	58,201.				
14	Information technology	249,779.	104,907.	9,991.	134,881.			
15	Royalties	0.						
16	Occupancy	153,053.	99,484.	22,958.	30,611.			
17	Travel	592,917.	474,334.	118,583.				
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	0.						
19	Conferences, conventions, and meetings	0.						
20	Interest	0.						
21	Payments to affiliates	0.						
	Depreciation, depletion, and amortization	0.	10 002	E 751				
	Insurance	15,974.	10,223.	5,751.				
24	Other expenses. Itemize expenses not covered							
	above (List miscellaneous expenses in line 24e. If							
	line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)							
_	REGISTRATIONS AND MEMBERSHIP	50,172.		50,172.				
u	RECOGNITION	15,185.	9,719.	5,466.				
-	UBI TAX EXPENSE	5,982.	2,1,±2.	5,982.				
d		3,202.		2,732.				
	All other expenses							
	Total functional expenses. Add lines 1 through 24e	16,917,992.	14,140,941.	920,487.	1,856,564.			
	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here		, = = = , 5 = = •	222,2000	,,			
	following SOP 98-2 (ASC 958-720)	0.						

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# Part X Balance Sheet

	Check if Schedule O contains a response or note to any line in this Part X						
		•		-	(A)		(B)
		Cook was interest basely a			Beginning of year	_	End of year 0.
	1	Cash - non-interest-bearing	1,255,875.	2	2,764,568.		
	2	Savings and temporary cash investments	3,634,034.		3,929,877.		
	3	Pledges and grants receivable, net			2,011.	3	3,929,877.
	4	Accounts receivable, net			2,011.	4	0.
	5	Loans and other receivables from current and					
		trustees, key employees, and highest co			0	_	0
	6	Complete Part II of Schedule L Loans and other receivables from other disqualified pers	one (a	defined under section	0.	5	0.
	"	4958(f)(1)), persons described in section 4958(c)(3)(B)	, and	contributing employers			
		and sponsoring organizations of section 501(c)(9) volu	ıntary	employees' beneficiary	0		0
ts	_	organizations (see instructions). Complete Part II of Sche			0.	6	0.
Assets	7	Notes and loans receivable, net			0.	7	0.
¥	8	Inventories for sale or use				8	
	9	Prepaid expenses and deferred charges			193,875.	9	328,144.
	10 a	Land, buildings, and equipment: cost or		6 000			
	_		10a		0		0
		Less: accumulated depreciation				10c	5,081,507.
	11	Investments - publicly traded securities	8,751,933.	11			
	12	Investments - other securities. See Part IV, line 11	0.	12	4,144,355.		
	13	Investments - program-related. See Part IV, line 11			0.	13	0.
	14	Intangible assets	1,280,220.	14	0.		
	15	Other assets. See Part IV, line 11		15	16,248,451.		
_	16	Total assets. Add lines 1 through 15 (must equal			15,117,948. 1,359,910.	16	8,119,745.
	17	Accounts payable and accrued expenses		l l	1,176,301.	17	1,569,710.
	18	Grants payable			0.	18	0.
	19	Deferred revenue  Tax-exempt bond liabilities			0.	19	0.
	20	Tax-exempt bond liabilities	0.	20	0.		
	21 22	Escrow or custodial account liability. Complete Pa			0.	21	0.
Liabilities	22	Loans and other payables to current and for					
ij		trustees, key employees, highest compen disqualified persons. Complete Part II of Schedule			0.	22	0.
Ë	23	Secured mortgages and notes payable to unrelate			0.	22	0.
	24	Unsecured notes and loans payable to unrelated			0.	24	0.
	25	Other liabilities (including federal income tax,			<u> </u>	24	· ·
	23	parties, and other liabilities not included on lines					
		of Schedule D		' '	0.	25	0.
	26	Total liabilities. Add lines 17 through 25			2,536,211.	26	9,689,455.
_	20	Organizations that follow SFAS 117 (ASC 958),			_,,,,,,	20	2 / 002 / 200
es		complete lines 27 through 29, and lines 33 and					
Fund Balances	27	Unrestricted net assets			5,055,614.	27	-3,228,655.
3al	28	Temporarily restricted net assets			6,822,123.	28	8,069,770.
٦	29	Permanently restricted net assets			704,000.	29	1,717,881.
or Fui		Organizations that do not follow SFAS 117 (ASC 958) complete lines 30 through 34.	, chec	k here ▶			
	30	<u> </u>				30	
Assets	31	Paid-in or capital surplus, or land, building, or equ				31	
	32	Retained earnings, endowment, accumulated inco				32	
Net	33	Total net assets or fund balances	- /		12,581,737.	33	6,558,996.
_	34	Total liabilities and net assets/fund balances			15,117,948.	34	16,248,451.
					•		5 000 (2246

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1 Accounting method used to prepare the Form 990: Cash X Accrual Other  If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.  2a Were the organization's financial statements compiled or reviewed by an independent accountant?					
1 Total revenue (must equal Part VIII, column (A), line 12)	L				
2 Total expenses (must equal Part IX, column (A), line 25) . 2 16,91  3 Revenue less expenses. Subtract line 2 from line 1 . 3 -5,83  4 Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))					
Revenue less expenses. Subtract line 2 from line 1					
A Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))					
5 Net unrealized gains (losses) on investments					
6 Donated services and use of facilities 7 Investment expenses					
7 Investment expenses	3,83	37.			
8 Prior period adjustments 9 Other changes in net assets or fund balances (explain in Schedule O)		0.			
9 Other changes in net assets or fund balances (explain in Schedule O)		0.			
Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))		0.			
Part XII Financial Statements and Reporting Check if Schedule O contains a response or note to any line in this Part XII  1 Accounting method used to prepare the Form 990: Cash X Accrual Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.  2a Were the organization's financial statements compiled or reviewed by an independent accountant?  If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis Both consolidated and separate basis  b Were the organization's financial statements audited by an independent accountant?  If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:  Separate basis X Consolidated basis Both consolidated and separate basis		0.			
Check if Schedule O contains a response or note to any line in this Part XII  1 Accounting method used to prepare the Form 990: Cash Accrual Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.  2a Were the organization's financial statements compiled or reviewed by an independent accountant?  If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both:  Separate basis Consolidated basis Both consolidated and separate basis  b Were the organization's financial statements audited by an independent accountant?  If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:  Separate basis Consolidated basis Both consolidated and separate basis  Both consolidated and separate basis					
Check if Schedule O contains a response or note to any line in this Part XII  1 Accounting method used to prepare the Form 990: Cash X Accrual Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.  2a Were the organization's financial statements compiled or reviewed by an independent accountant?  If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both:  Separate basis Consolidated basis Both consolidated and separate basis  b Were the organization's financial statements audited by an independent accountant?  If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:  Separate basis Consolidated basis Both consolidated and separate basis	8,99	96.			
1 Accounting method used to prepare the Form 990: Cash X Accrual Other  If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.  2a Were the organization's financial statements compiled or reviewed by an independent accountant?	_				
1 Accounting method used to prepare the Form 990: Cash X Accrual Other  If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.  2a Were the organization's financial statements compiled or reviewed by an independent accountant?					
If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.  2a Were the organization's financial statements compiled or reviewed by an independent accountant?	Yes	No			
Schedule O.  2a Were the organization's financial statements compiled or reviewed by an independent accountant?					
2a Were the organization's financial statements compiled or reviewed by an independent accountant?					
If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both:  Separate basis  Consolidated basis  Both consolidated and separate basis  b Were the organization's financial statements audited by an independent accountant?					
reviewed on a separate basis, consolidated basis, or both:  Separate basis  Consolidated basis  Both consolidated and separate basis  b Were the organization's financial statements audited by an independent accountant?		X			
Separate basis Consolidated basis Both consolidated and separate basis  b Were the organization's financial statements audited by an independent accountant?					
b Were the organization's financial statements audited by an independent accountant?					
If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:  Separate basis  X Consolidated basis  Both consolidated and separate basis					
If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:  Separate basis  Separate basis  Separate basis  Separate basis	X				
Separate basis X Consolidated basis Both consolidated and separate basis					
c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight					
of the audit, review, or compilation of its financial statements and selection of an independent accountant?					
If the organization changed either its oversight process or selection process during the tax year, explain in					
Schedule O.					
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in					
the Single Audit Act and OMB Circular A-133?		X			
<b>b</b> If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the					
required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.					

#### **SCHEDULE A** (Form 990 or 990-EZ)

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust. ► Attach to Form 990 or Form 990-EZ.

OMB No. 1545-0047 Open to Public Inspection

Employer identification number

41-1704734

Department of the Treasury Internal Revenue Service Name of the organization

BE THE MATCH FOUNDATION

► Go to www.irs.gov/Form990 for instructions and the latest information.

Рa	rt I	Reason for Public Cha	rity Status (All o	rganizations must c	omplete	e this pa	art.) See instructions	
The	org	anization is not a private fou	ndation because it	is: (For lines 1 through	gh 12, ch	eck only	one box.)	
1		A church, convention of chu	urches, or associat	tion of churches descr	ibed in <b>s</b>	ection 1	70(b)(1)(A)(i).	
2		A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).)						
3		A hospital or a cooperative	hospital service o	rganization described i	n <b>sectio</b>	n 170(b)	(1)(A)(iii).	
4		A medical research organiz	ation operated in	conjunction with a hos	spital des	scribed ir	n section 170(b)(1)(A)	(iii). Enter the
		hospital's name, city, and st	ate:					
5		An organization operated t	for the benefit of	a college or universit	y owned	d or ope	rated by a governme	ental unit described in
		section 170(b)(1)(A)(iv). (C	complete Part II.)					
6		A federal, state, or local go	vernment or gover	rnmental unit describe	d in <b>sect</b>	ion 170(	b)(1)(A)(v).	
7	X	An organization that norma	ally receives a sub	stantial part of its su	pport fro	om a go	vernmental unit or fro	om the general public
		described in section 170(b)	(1)(A)(vi). (Comple	ete Part II.)				
8		A community trust describe	ed in section 170(b	)(1)(A)(vi). (Complete	Part II.)			
9		An agricultural research or				operated	I in conjunction with a	land-grant college
		or university or a non-land-	grant college of ag	riculture (see instruct	ions). Eı	nter the i	name, city, and state o	f the college or
		university:		•	,			· ·
10		An organization that norma	lly receives: (1) me	ore than 331/3 % of its	support	from co	ntributions, membersh	nip fees, and gross
		receipts from activities rela	ted to its exempt f	unctions - subject to (	certain e	xception	is, and (2) no more tha	n 331/3 %of its
		support from gross investmacquired by the organizatio	ient income and ui n after June 30-19	nrelated business tax 1975 See <b>section 509</b>	abie incc (a)(2), (C	ome (less Complete	s section 511 tax) from • Part III )	businesses
11		An organization organized						
12		An organization organized	•	•	•		` ' ' '	arry out the purposes
		of one or more publicly su	•					• • • •
		Check the box in lines 12a t						, , , ,
а		Type I. A supporting orga	_			-	· ·	_
_		the supported organization	•	•	-		• , ,	
		supporting organization.				-,,		
b		Type II. A supporting org	-			with its	supported organization	on(s), by having
	_	control or management of	· · · · · · · · · · · · · · · · · · ·				· · ·	· · · · · -
		organization(s). You must		=				
С		Type III functionally integ	•		ted in co	onnectio	n with, and functional	ly integrated with.
	_	its supported organization						,,
d		Type III non-functionally		•				ted organization(s)
-		that is not functionally inte			-			
		requirement (see instruct	-	-	-		•	
е		X Check this box if the orga	•	-				I. Type III
	_	functionally integrated, or						, ,,
f	En	ter the number of supported						
g		ovide the following information						
	(i) N	lame of supported organization	(ii) EIN	(iii) Type of organization		organization	(v) Amount of monetary	(vi) Amount of
					other support (see instructions)			
				abovo (oce metractiono))	Yes	No	motradioney	motradione)
(A)								
(^)								
(B)								
(D)								
(C)								
(C)								
(D)								
ر <i>ت</i>								
(E)								
Tota	al							

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	tion A. Public Support							
Cale	endar year (or fiscal year beginning in)	<b>(a)</b> 2014	<b>(b)</b> 2015	(c) 2016	<b>(d)</b> 2017	<b>(e)</b> 2018	(f) Total	
1	Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	12,002,986.	8,943,953.	11,148,511.	11,051,487.	10,751,245.	53,898,182.	
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						0.	
3	The value of services or facilities furnished by a governmental unit to the organization without charge						0.	
4	Total. Add lines 1 through 3	12,002,986.	8,943,953.	11,148,511.	11,051,487.	10,751,245.	53,898,182.	
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount							
	shown on line 11, column (f)						12,040,795.	
$\overline{}$	Public support. Subtract line 5 from line 4						41,857,387.	
	tion B. Total Support							
Cale	endar year (or fiscal year beginning in)	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	<b>(e)</b> 2018	(f) Total	
7	Amounts from line 4	12,002,986.	8,943,953.	11,148,511.	11,051,487.	10,751,245.	53,898,182.	
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources	292,503.	265,875.	274,817.	229,695.	247,043.	1,309,933.	
9	Net income from unrelated business activities, whether or not the business is regularly carried on						0.	
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) . ATCH. 1	635,903.	318,593.	552,210.	345,444.	198,404.	2,050,554.	
11	Total support. Add lines 7 through 10						57,258,669.	
12	Gross receipts from related activities, etc. (s	see instructions)				12		
13	First five years. If the Form 990 is f organization, check this box and stop here	<u> </u>						
Sec	tion C. Computation of Public Sup		•					
14	Public support percentage for 2018 (li		-			14	73.10%	
15	Public support percentage from 2017					15	69.85 <b>%</b>	
16a	331/3% support test - 2018. If the org	•						
	box and <b>stop here.</b> The organization q							
b	331/3% support test - 2017. If the org							
	this box and <b>stop here</b> . The organization qualifies as a publicly supported organization							
17a								
	10% or more, and if the organization					-	•	
	Part VI how the organization meets to organization			_	-			
h	10%-facts-and-circumstances test - 2							
b	15 is 10% or more, and if the organic	-						
	Explain in Part VI how the organizati						-	
	supported organization				<del>-</del>	=		
18	Private foundation. If the organization							
. •	instructions							

Page 3

# Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	tion A. Public Support						
Cale	ndar year (or fiscal year beginning in) 🕨	<b>(a)</b> 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	<b>(e)</b> 2018	(f) Total
1	Gifts, grants, contributions, and membership fees						
	received. (Do not include any "unusual grants.")						
2	Gross receipts from admissions, merchandise						
	sold or services performed, or facilities						
	furnished in any activity that is related to the						
	organization's tax-exempt purpose						
3	Gross receipts from activities that are not an						
	unrelated trade or business under section 513						
4	Tax revenues levied for the						
	organization's benefit and either paid to						
	or expended on its behalf						
5	The value of services or facilities						
	furnished by a governmental unit to the						
	organization without charge						
6	Total. Add lines 1 through 5						
	Amounts included on lines 1, 2, and 3						
. u	received from disqualified persons						
b	Amounts included on lines 2 and 3						
	received from other than disqualified						
	persons that exceed the greater of \$5,000						
_	or 1% of the amount on line 13 for the year						
8 8	Add lines 7a and 7b						
o	• • ,						
500	tion B. Total Support						
	ndar year (or fiscal year beginning in)	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
_		(u) 2014	(6) 2010	(0) 2010	(4) 2017	(6) 2010	(i) rotai
9 10 a	Amounts from line 6.  Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources.						
b	Unrelated business taxable income (less						
	section 511 taxes) from businesses						
	acquired after June 30, 1975						
С	Add lines 10a and 10b						
11	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12	Other income. Do not include gain or loss from the sale of capital assets						
12	(Explain in Part VI.)		<del> </del>				
13	Total support. (Add lines 9, 10c, 11,						
	and 12.)						504( )(0)
14	First five years. If the Form 990 is for	-					
	organization, check this box and stop here.						
	tion C. Computation of Public Supp			(f))		T	0/
15	Public support percentage for 2018 (line 8,					. 15	%
16	Public support percentage from 2017 Sche					16	%
	tion D. Computation of Investmen					T . T	
17	Investment income percentage for 2018 (lin						%
18	Investment income percentage from 2017						%
19 a	331/3% support tests - 2018. If the org	-					
	17 is not more than 331/3%, check this		-	•	•	•	
b	331/3% support tests - 2017. If the orga						
	line 18 is not more than 331/3 %, check			-			. —
20	<b>Private foundation.</b> If the organization	did not check	a box on line	14. 19a. or 19b	o, check this b	ox and see insti	ructions

Schedule A (Form 990 or 990-EZ) 2018 Page 4

#### Part IV **Supporting Organizations**

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

# s

			Yes	No
1	Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in <b>Part VI</b> how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.	1		
2	Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in <b>Part VI</b> how the organization determined that the supported organization was described in section 509(a)(1) or (2).	2		
3a	Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.	3a		
b	Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in <b>Part VI</b> when and how the organization made the determination.	3b		
С	Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in <b>Part VI</b> what controls the organization put in place to ensure such use.	3с		
4a	Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.	4a		
b	Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in <b>Part VI</b> how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.	4b		
С	Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in <b>Part VI</b> what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.	4c		
5a	Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in <b>Part VI</b> , including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).	5a		
b	<b>Type I or Type II only.</b> Was any added or substituted supported organization part of a class already designated in the organization's organizing document?	5b		
С	Substitutions only. Was the substitution the result of an event beyond the organization's control?	5с		
6	Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in Part VI.</i>	6		
7	Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).	7		
8	Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).	8		
9a	Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in <b>Part VI.</b>	9a		
b	Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in <b>Part VI.</b>	9b		
С	Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in <b>Part VI.</b>	9с		
0 a	Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type III supporting organizations, and all Type III pon-functionally integrated			

b Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to

10a

10b

supporting organizations)? If "Yes," answer 10b below.

determine whether the organization had excess business holdings.)

Schedule A (Form 990 or 990-EZ) 2018 Page **5** 

Part	V Supporting Organizations (continued)			
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)			
	below, the governing body of a supported organization?	11a		
b	A family member of a person described in (a) above?	11b		
С	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	11c		
Section	on B. Type I Supporting Organizations			
			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to			
•	regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the			
	tax year? If "No," describe in <b>Part VI</b> how the supported organization(s) effectively operated, supervised, or			
	controlled the organization's activities. If the organization had more than one supported organization,			
	describe how the powers to appoint and/or remove directors or trustees were allocated among the supported			
	organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported			
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part			
	VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			
	supervised, or controlled the supporting organization.	2		
Section	on C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			
	or trustees of each of the organization's supported organization(s)? If "No," describe in <b>Part VI</b> how control			
	or management of the supporting organization was vested in the same persons that controlled or managed			
	the supported organization(s).	1		
Section	on D. All Type III Supporting Organizations		24	
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the		Yes	No
•	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior			
	tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of			
	the organization's governing documents in effect on the date of notification, to the extent not previously			
	provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in <b>Part VI</b> how the organization maintained a close and continuous working relationship with the supported organization(s).			
_		2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in <b>Part VI</b> the role the organization's			
	supported organizations played in this regard.	3		
Section	on E. Type III Functionally Integrated Supporting Organizations			
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see ins		ions)	
a	The organization satisfied the Activities Test. Complete <b>line 2</b> below.	,a aoa	0110).	
b	The organization is the parent of each of its supported organizations. Complete <b>line 3</b> below.			
C	The organization supported a governmental entity. Describe in <b>Part VI</b> how you supported a government entity (see	instru	ctions).	
			Yes	
2	Activities Test. Answer (a) and (b) below.			
а	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of			
	the supported organization(s) to which the organization was responsive? If "Yes," then in <b>Part VI identify those supported organizations and explain</b> how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined			
	that these activities constituted substantially all of its activities.	2a		
b	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more			
D	of the organization's supported organization(s) would have been engaged in? If "Yes," explain in <b>Part VI</b> the			
	reasons for the organization's position that its supported organization(s) would have engaged in these			
	activities but for the organization's involvement.	2b		
3	Parent of Supported Organizations. Answer (a) and (b) below.			
	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or			
	trustees of each of the supported organizations? Provide details in Part VI.	3a		
b	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each			
	of its supported organizations? If "Yes," describe in <b>Part VI</b> the role played by the organization in this regard.	3b		1

Schedule A (Form 990 or 990-EZ) 2018

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organ	nization	 S	1 age C
1 Check here if the organization satisfied the Integral Part Test as a qualifyin			in in Part VI). See
instructions. All other Type III non-functionally integrated supporting organi	zations r	nust complete Sectio	ns A through E.
Section A - Adjusted Net Income	(A) Prior Year	(B) Current Year	
			(optional)
1 Net short-term capital gain	1		
2 Recoveries of prior-year distributions	2		
3 Other gross income (see instructions)	3		
4 Add lines 1 through 3.	4		
5 Depreciation and depletion	5		
6 Portion of operating expenses paid or incurred for production or			
collection of gross income or for management, conservation, or			
maintenance of property held for production of income (see instructions)	6		
7 Other expenses (see instructions)	7		
8 Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1 Aggregate fair market value of all non-exempt-use assets (see			
instructions for short tax year or assets held for part of year):			
a Average monthly value of securities	1a		
<b>b</b> Average monthly cash balances	1b		
c Fair market value of other non-exempt-use assets	1c		
d Total (add lines 1a, 1b, and 1c)	1d		
e Discount claimed for blockage or other			
factors (explain in detail in <b>Part VI</b> ):			
2 Acquisition indebtedness applicable to non-exempt-use assets	2		
3 Subtract line 2 from line 1d.	3		
4 Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount,			
see instructions).	4		
5 Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6 Multiply line 5 by .035.	6		
7 Recoveries of prior-year distributions	7		
8 Minimum Asset Amount (add line 7 to line 6)	8		
Section C - Distributable Amount			Current Year
1 Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2 Enter 85% of line 1.	2		
3 Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4 Enter greater of line 2 or line 3.	4		
5 Income tax imposed in prior year	5		
6 Distributable Amount. Subtract line 5 from line 4, unless subject to			
emergency temporary reduction (see instructions).	6		
7 Check here if the current year is the organization's first as a non-functional	v integra	ited Type III supporting	organization (see
instructions).	, -3	21	, 5

Schedule A (Form 990 or 990-EZ) 2018

Part	V Type III Non-Functionally Integrated 509(a)(3)	Supporting Organizat	ions (continued)					
	ion D - Distributions		,	Current Year				
1	Amounts paid to supported organizations to accomplish ex							
2	Amounts paid to perform activity that directly furthers exer	npt purposes of support	ed					
	organizations, in excess of income from activity							
3	Administrative expenses paid to accomplish exempt purpo	ses of supported organiz	zations					
4	Amounts paid to acquire exempt-use assets							
5	Qualified set-aside amounts (prior IRS approval required)							
6	Other distributions (describe in Part VI). See instructions.							
7	Total annual distributions. Add lines 1 through 6.							
8	Distributions to attentive supported organizations to which	the organization is resp	onsive					
	(provide details in Part VI). See instructions.							
9	Distributable amount for 2018 from Section C, line 6							
10	Line 8 amount divided by line 9 amount							
	Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2018	(iii) Distributable Amount for 2018				
1	Distributable amount for 2018 from Section C, line 6							
2	Underdistributions, if any, for years prior to 2018							
	(reasonable cause required - explain in Part VI). See							
	instructions.							
3	Excess distributions carryover, if any, to 2018							
а	From 2013							
b	From 2014							
С	From 2015							
d	From 2016							
е	From 2017							
f	Total of lines 3a through e							
g	Applied to underdistributions of prior years							
h	Applied to 2018 distributable amount							
<u>i</u>	Carryover from 2013 not applied (see instructions)							
j	Remainder. Subtract lines 3g, 3h, and 3i from 3f.							
4	Distributions for 2018 from							
	Section D, line 7: \$							
a	Applied to underdistributions of prior years							
b	Applied to 2018 distributable amount							
c	Remainder. Subtract lines 4a and 4b from 4.							
5	Remaining underdistributions for years prior to 2018, if							
	any. Subtract lines 3g and 4a from line 2. For result							
	greater than zero, explain in <b>Part VI</b> . See instructions.							
6	Remaining underdistributions for 2018. Subtract lines 3h							
	and 4b from line 1. For result greater than zero, explain in							
	Part VI. See instructions.							
7	Excess distributions carryover to 2019. Add lines 3j							
•	and 4c.							
8	Breakdown of line 7:  Excess from 2014							
a	Excess from 2014							
b	Excess from 2016							
c d								
e e								

Schedule A (Form 990 or 990-EZ) 2018

Part VI Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

		<u> </u>	·	<u> </u>	<u> </u>	
					ATTACHMENT 1	-
SCHEDULE A, PART II -	OTHER INCOME	!				
DESCRIPTION	2014	2015	2016	2017	2018	TOTAL
FUNDRAISING REVENUE	624,703.	302,993.	532,510.	324,124.	176,304.	1,960,634.
GAMING REVENUE	11,200.	15,600.	19,700.	21,320.	22,100.	89,920.
TOTALS	635,903.	318,593.	552,210.	345,444.	198,404.	2,050,554.

#### Schedule B (Form 990, 990-EZ,

or 990-PF)
Department of the Treasury

Department of the Treasury Internal Revenue Service

Name of the organization

#### Schedule of Contributors

► Attach to Form 990, Form 990-EZ, or Form 990-PF. ► Go to www.irs.gov/Form990 for the latest information. OMB No. 1545-0047

2018

**Employer identification number** 

BE THE MATCH FOUNDATION 41-1704734 Organization type (check one): Filers of: Section: X Form 990 or 990-EZ 501(c)(3 ) (enter number) organization 4947(a)(1) nonexempt charitable trust not treated as a private foundation 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. **General Rule** For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions. **Special Rules** [X] For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990,

990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Schedule B (Form 990, 990-EZ, or 990-PF) (2018)

Name of organization BE THE MATCH FOUNDATION

Employer identification number 41-1704734

Part I	Contributors (see instructions). Use duplicate copie	s of Part I if additional space is ne	eeded.
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1_		\$1,931,058.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2		\$\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
3		\$ 275,000.	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
4_		\$ 273,000.	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
5_		\$ 275,000.	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
			Person Payroll Noncash (Complete Part II for noncash contributions.)

Name of organization BE THE MATCH FOUNDATION

Employer identification number 41-1704734

Part II	Noncash Property	(see instructions)	. Use duplicate copies	of Part II if additiona	I space is needed
	140110a3111 10pcity	1000 111011 401101107.	. Obe auplicate copies	or r art ii ii aaaitioria	i opace is riceaca.

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	

Page 4 Schedule B (Form 990, 990-EZ, or 990-PF) (2018) Name of organization BE THE MATCH FOUNDATION **Employer identification number** 41-1704734 Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this information once. See instructions.) ▶\$ Use duplicate copies of Part III if additional space is needed. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. (b) Purpose of gift (c) Use of gift (d) Description of how gift is held from Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee

### **SCHEDULE D** (Form 990)

# Supplemental Financial Statements ► Complete if the organization answered "Yes" on Form 990,

Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information. Employer identification number

OMB No. 1545-0047 Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

BE	THE MATCH FOUNDATION	41-1704734
Pa	rt I Organizations Maintaining Donor Advised Funds or Other Similar Funds or A	Accounts.
	Complete if the organization answered "Yes" on Form 990, Part IV, line 6.	
	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	
2	Aggregate value of contributions to (during year)	
3	Aggregate value of grants from (during year)	
4	Aggregate value at end of year	
5	Did the organization inform all donors and donor advisors in writing that the assets held in	n donor advised
	funds are the organization's property, subject to the organization's exclusive legal control?	
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant fun	
	only for charitable purposes and not for the benefit of the donor or donor advisor, or for any	
	conferring impermissible private benefit?	
Pa	rt II Conservation Easements.	
	Complete if the organization answered "Yes" on Form 990, Part IV, line 7.	
1	Purpose(s) of conservation easements held by the organization (check all that apply).	
	Preservation of land for public use (e.g., recreation or education)  Preservation of	f a historically important land area
	Protection of natural habitat Preservation of	f a certified historic structure
	Preservation of open space	
2	Complete lines 2a through 2d if the organization held a qualified conservation contribution in t	he form of a conservation
	easement on the last day of the tax year.	Held at the End of the Tax Year
а	Total number of conservation easements	2a
b	Total acreage restricted by conservation easements	2b
С	Number of conservation easements on a certified historic structure included in (a)	2c
d	Number of conservation easements included in (c) acquired after 7/25/06, and not on a	
	historic structure listed in the National Register	2d
3	Number of conservation easements modified, transferred, released, extinguished, or termina	ted by the organization during the
	tax year 🕨	
4	Number of states where property subject to conservation easement is located ▶	
5	Does the organization have a written policy regarding the periodic monitoring, inspection	-
	violations, and enforcement of the conservation easements it holds?	
6	Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conse	ervation easements during the year
_	<u> </u>	
7	Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing cor	nservation easements during the year
_	<b>\\$</b>	470 (1 ) (4) (7) (2)
8	Does each conservation easement reported on line 2(d) above satisfy the requirements of section	
^	and section 170(h)(4)(B)(ii)?	
9	In Part XIII, describe how the organization reports conservation easements in its revenue and balance sheet, and include, if applicable, the text of the footnote to the organization's financia	•
	organization's accounting for conservation easements.	i statements that describes the
Pa	rt III Organizations Maintaining Collections of Art, Historical Treasures, or Other	Similar Assets
	Complete if the organization answered "Yes" on Form 990, Part IV, line 8.	J
1a	· · · · · · · · · · · · · · · · · · ·	wenue statement and halance sheet
ıu	If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its reworks of art, historical treasures, or other similar assets held for public exhibition, educations and the similar assets held for public exhibition, educations are similar assets.	ation, or research in furtherance of
	public service, provide, in Part XIII, the text of the footnote to its financial statements that described in the service of the footnote to its financial statements that described in the service of the footnote to its financial statements that described in the service of the footnote to its financial statements that described in the service of the footnote to its financial statements that described in the service of the footnote to its financial statements that described in the service of the service of the footnote to its financial statements that described in the service of the ser	
b	If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenues of art, historical treasures, or other similar assets held for public exhibition, educations of art, historical treasures, or other similar assets held for public exhibition, educations of art, historical treasures, or other similar assets held for public exhibition, educations of the content of the c	
	public service, provide the following amounts relating to these items:	ation, or research in futilierance of
	(i) Revenue included on Form 990, Part VIII, line 1	<b></b> ▶ \$_
	(ii) Assets included in Form 990, Part X	
2	If the organization received or held works of art, historical treasures, or other similar as	
	following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:	
а		
b	Revenue included on Form 990, Part VIII, line 1	

Schedule D (Form 990) 2018 Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued) Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply): а Public exhibition Loan or exchange programs Scholarly research b Other Preservation for future generations C Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part 4 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? . . . . . Yes No **Escrow and Custodial Arrangements.** Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21. 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No If "Yes," explain the arrangement in Part XIII and complete the following table: Amount 1c d Additions during the year. e Distributions during the year 2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? No b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII. Part V **Endowment Funds.** Complete if the organization answered "Yes" on Form 990, Part IV, line 10. (c) Two years back (a) Current year (b) Prior year (d) Three years back (e) Four years back 1,407,960. 1a Beginning of year balance . . . . 2,963,973. 1,407,960. c Net investment earnings, gains, 240,500. d Grants or scholarships Other expenditures for facilities f Administrative expenses 4,612,433. 1,407,960. g End of year balance Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: a Board designated or quasi-endowment ▶ 62.3100 % **b** Permanent endowment ► 37.6900 % Temporarily restricted endowment ▶ The percentages on lines 2a, 2b, and 2c should equal 100%. 3a Are there endowment funds not in the possession of the organization that are held and administered for the Yes No organization by: 3a(i) Χ 3a(ii) Χ b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R?......... Describe in Part XIII the intended uses of the organization's endowment funds. Land, Buildings, and Equipment. Part VI Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10. Description of property (a) Cost or other basis (b) Cost or other basis (c) Accumulated (d) Book value depreciation (investment) (other) 

 1a Land
 (investment)
 (other)
 depreciation

 b Buildings
 Leasehold improvements
 1,828
 1,828

 d Equipment
 1,828
 1,828
 4,995

 e Other
 4,995
 4,995
 4,995

Schedule D (Form 990) 2018

Part VII	Investments - Other Securities. Complete if the organization answered	l "Voc" on Form 000	Part IV line 11h See Form 000	Part V line 12
	(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valua Cost or end-of-year mark	tion:
(1) Einanai	, , ,		Cook of one of your man	tot valdo
	al derivatives -held equity interests			
( <b>2</b> ) Olosely ( <b>3</b> ) Other	-neid equity interests			
(A) VAN	GUARD ENDOWMENT FUNDS	4,144,355.	FMV	
(B)				
(C)				
(D)				
(E)				
(F)				
(G)				
(H)				
	n (b) must equal Form 990, Part X, col. (B) line 12.)	4,144,355.		
Part VIII	Investments - Program Related. Complete if the organization answered	"Yes" on Form 990,	Part IV, line 11c. See Form 990	, Part X, line 13.
	(a) Description of investment	(b) Book value	(c) Method of valua Cost or end-of-year mark	
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
	n (b) must equal Form 990, Part X, col. (B) line 13.)			
Part IX	Other Assets.  Complete if the organization answered	"Voc" on Form 000	Part IV line 11d See Form 000	Part V line 15
		scription	raitiv, line 11d. See 1 oilli 990	(b) Book value
(1)	(a) De	scription		(b) book value
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
Total. (Cold	umn (b) must equal Form 990, Part X, col. (B) l	ine 15.)	<u></u>	
Part X	Other Liabilities.  Complete if the organization answered line 25.	l "Yes" on Form 990,	Part IV, line 11e or 11f. See For	m 990, Part X,
1.	(a) Description of liability	(b) Book value		
(1) Feder	ral income taxes			
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
Total. (Colun	nn (b) must equal Form 990, Part X, col. (B) line 25.)	<b>&gt;</b>		

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

<u>Schedule D</u> (Form 990) 2018 Page **4** 

Part 2	Reconciliation of Revenue per Audited Financial Statements With Revenue per Return Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.	٦.	
1	Total revenue, gains, and other support per audited financial statements	1	
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
	Net unrealized gains (losses) on investments		
a	Donated services and use of facilities		
b	Defiated delivines and described in the second seco		
C	Recovering of prior your granter FFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFF		
	etter (Beeettee iii) att / iiii)	2e	
_	Add lines 2a through 2d	3	
3	Subtract line 2e from line 1		
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
	investment expenses not included on Form 550, Fart Vin, inc 751		
	Other (Describe in Part XIII.)	4c	
с 5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5	
Part 2		ırn.	
	Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.		
1	Total expenses and losses per audited financial statements	1	
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
а	Donated services and use of facilities		
b	Prior year adjustments		
С	Other losses		
d	Other (Describe in Part XIII.)		
	Add lines 2a through 2d	2e	
3	Subtract line 2e from line 1	3	
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b	Other (Describe in Part XIII.)		
С	Add lines 4a and 4b	4c	
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.).	5	
	XIII Supplemental Information.		- 4 D( V F
Provid∈ 2· Part	e the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Pa XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional inform	art V, IIN Nation	e 4; Part X, line
	PAGE 5	ianori.	
	PAGE 5		

Schedule D (Form 990) 2018 Page 5

Part XIII Supplemental Information (continued)

INTENDED USES OF ENDOWMENT FUNDS

SCHEDULE D, PART V, LINE 4

THE INTENDED USES OF THE ENDOWMENT FUNDS ARE TO SUPPORT RESEARCH AND PATIENT ASSISTANCE.

ORGANIZATION'S LIABILITY FOR UNCERTAIN TAX POSITIONS UNDER ASC 740 SCHEDULE D, PART X, LINE 2

THE INTERNAL REVENUE SERVICE HAS DETERMINED THAT THE PROGRAM AND BTMF ARE TAX EXEMPT ORGANIZATIONS UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE. THE NOT-FOR-PROFIT STATUS OF THE PROGRAM AND BTMF ARE CONSIDERED TAX POSITIONS UNDER FINANCIAL ACCOUNTING STANDARDS BOARD (FASB)

ACCOUNTING STANDARDS CODIFICATION (ASC) 740, INCOME TAXES.

THE ORGANIZATION FOLLOWS THE ACCOUNTING STANDARDS FOR CONTINGENCIES IN EVALUATING UNCERTAIN TAX POSITIONS. THIS GUIDANCE PRESCRIBES RECOGNITION THRESHOLD PRINCIPLES FOR THE FINANCIAL STATEMENT RECOGNITION OF TAX POSITIONS TAKEN OR EXPECTED TO BE TAKEN ON A TAX RETURN THAT ARE NOT CERTAIN TO BE REALIZED. NO LIABILITY HAS BEEN RECOGNIZED BY THE ORGANIZATION FOR UNCERTAIN TAX POSITIONS AS OF SEPTEMBER 30, 2019 OR 2018. THE ORGANIZATION'S TAX RETURNS ARE SUBJECT TO REVIEW AND EXAMINATION BY FEDERAL AND STATE AUTHORITIES.

### **SCHEDULE F** (Form 990)

# **Statement of Activities Outside the United States**

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 14b, 15, or 16. ► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 2018 **Open to Public** Inspection

Employer identification number

Department of the Treasury Internal Revenue Service Name of the organization

Part I

41-1704734 BE THE MATCH FOUNDATION General Information on Activities Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 14b.

	For grantmakers. Does the orga assistance, the grantees' eligibili grants or assistance?	ty for the grant	s or assistanc		a used to award the	X Yes No
	For grantmakers. Describe in I outside the United States.	Part V the org	anization's pro	ocedures for monitoring t	he use of its grants and	d other assistance
3	Activities per Region. (The follow	ing Part I, line	3 table can be	e duplicated if additional sp	ace is needed.)	
	(a) Region	<b>(b)</b> Number of offices in the region	(c) Number of employees, agents, and independent contractors in the region	(d) Activities conducted in the region (by type) (such as, fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in the region	(f) Total expenditures for and investments in the region
(1)	NORTH AMERICA	1.	0.	GRANTMAKING		1,610,219.
(2)	EUROPE	0.	0.	GRANTMAKING		51,000.
(3)						
(4)						
(5)						
(6)						
(7)						
(8)						
(9)						
(10)						
(11)						
(12)						
(13)						
(14)						
(15)						
(16)						
(17)						
3a	Subtotal	1.				1,661,219.
b	Total from continuation sheets to Part I					
С	Totals (add lines 3a and 3b)	1.				1,661,219.

Schedule F (Form 990) 2018 Page **2** 

Part	Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.									
1	(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of noncash assistance	(h) Description of noncash assistance	(i) Method of valuation (book, FMV, appraisal, other)	
				MEXICO						
(1)			NORTH AMERICA	RECRUITMENT	1,609,481.	WIRE				
				RESEARCH/						
(2)			EUROPE/ICELAND/GREENLAND	SCHOLAR	51,000.	CHECK/WIRE				
(3)										
(4)										
(5)										
(6)										
(7)										
(8)										
(9)										
(10)										
(11)										
(12)										
(13)										
(14)										
(15)										
(16)	Enter total number of recipient orga	anizations listed abo	ve that are recognized as	charities by the	foreign country, re	cognized as ta	x-exempt			
	by the IRS, or for which the grantee	or counsel has prov		quivalency lette	er				2.	

Schedule F (Form 990) 2018

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 16. Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of noncash assistance	(g) Description of noncash assistance	(h) Method of valuation (book, FMV, appraisal, other)
(1)							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
(10)							
(11)							
(12)							
(13)							
(14)							
(15)							
(16)							
(17)							
(18)							edule F (Form 990) 201

<u>Schedule F</u> (Form 990) 2018 Page **4** 

# Part IV Foreign Forms

1	Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)		Yes	X	No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return To Report Transactions With Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; don't file with Form 990)		Yes	X	No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To Certain Foreign Corporations (see Instructions for Form 5471)	X	Yes		No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)		Yes	X	No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect to Certain Foreign Partnerships (see Instructions for Form 8865)		Yes	X	No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713; don't file with Form 990)		Yes	X	No

Schedule F (Form 990) 2018

Schedule F (Form 990) 2018 Page **5** 

#### Part V

#### Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

PROCEDURES FOR MONITORING THE USE OF GRANTS OUTSIDE THE U.S.

SCHEDULE F, PART I, LINE 2

THE GRANTS PROVIDED TO MEXICO ARE MOSTLY TO BE THE MATCH MEXICO A.C.,

WHICH IS A RELATED ORGANIZATION. THESE FUNDS ARE USED FOR FUNDRAISING AND

RECRUITMENT OF MEXICO DONORS TO THE BE THE MATCH REGISTRY AND ARE

MONITORED THROUGH REGULAR FINANCIAL UPDATES AND OVERSIGHT OF THE BE THE

MATCH MEXICO A.C. BOARD OF DIRECTORS.

THE GRANT PROVIDED TO ITALY IS PART OF A BONE MARROW TRANSPLANT RESEARCH SCHOLAR PROGRAM THAT WAS STARTED MANY YEARS AGO. THE GRANTEES ARE REQUIRED ON A BI-ANNUAL BASIS TO SUBMIT DETAILED PROGRESS REPORTS TO BE THE MATCH THAT OUTLINE THE USE OF FUNDS. THE PAYMENTS ARE MADE TO THE INSTITUTION THAT THE SCHOLAR IS CONDUCTING RESEARCH AT AS AN ADDITIONAL PRECAUTION THAT THE FUNDS ARE USED FOR THEIR INTENDED PURPOSE.

#### SCHEDULE G (Form 990 or 990-EZ)

Department of the Treasury

#### **Supplemental Information Regarding Fundraising or Gaming Activities**

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

Attach to Form 990 or Form 990-EZ.

Internal Revenue Service

Name of the organization

► Go to www.irs.gov/Form990 for instructions and the latest instructions.

OMB No. 1545-0047

2018

Open to Public

Inspection

Employer identification number BE THE MATCH FOUNDATION 41-1704734 Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Part I Form 990-EZ filers are not required to complete this part. Indicate whether the organization raised funds through any of the following activities. Check all that apply. 1 Mail solicitations Solicitation of non-government grants е а Χ Internet and email solicitations f Solicitation of government grants X Χ Phone solicitations Special fundraising events C X In-person solicitations Did the organization have a written or oral agreement with any individual (including officers, directors, trustees, X | Yes or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? b If "Yes," list the 10 highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. (v) Amount paid to (iii) Did fundraiser have (vi) Amount paid to (i) Name and address of individual (iv) Gross receipts (or retained by) custody or control of (or retained by) (ii) Activity or entity (fundraiser) from activity fundraiser listed in organization contributions? col. (i) Yes No 1 ATTACHMENT 1 2 3 6 8 9 10 786,942 Total List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing. AL, AK, AR, CA, CO, CT, FL, GA, HI, IL, KS, KY, ME, MD, MA, MI, MN, MS, MO, NV, NH, NJ, NM, NY, NC, ND, OH, OK, OR, PA, RI, SC, TN, UT, VA, WA, WV, WI,

Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

		events with gross receipts gre	eater than \$5,000.	_		
			(a) Event #1 MPLS GALA/BASH	(b) Event #2 NY AWARDS GALA	(c) Other events	(d) Total events (add col. (a) through
45			(event type)	(event type)	(total number)	col. <b>(c)</b> )
Revenue	1	Gross receipts	811,584.	151,610.	450,202.	1,413,396
ď	2	Less: Contributions	697,285.	136,130.	403,677.	1,237,092
	3	Gross income (line 1 minus line 2)	114,299.	15,480.	46,525.	176,304
	4	Cash prizes				
Direct Expenses	5	Noncash prizes	10,536.			10,536
	6	Rent/facility costs	57,098.	86,061.	47,030.	190,189
Expe	7	Food and beverages	63,109.	60,000.	94,644.	217,753
Direct	8	Entertainment	158,381.	39,689.	47,726.	245,796
	9	Other direct expenses	22,466.	16,708.	30,635.	69,809
	11	Direct expense summary. Add lin Net income summary. Subtract li	es 4 through 9 in colu ne 10 from line 3, colu	mn (d)		734,083 -557,779
Pa	rt I	Gaming. Complete if the org \$15,000 on Form 990-EZ, lin		Yes" on Form 990, I	Part IV, line 19, or	reported more than
une		\$13,000 OH FOHH 990-EZ, IIII	(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
Revenue	1	Gross revenue			22,100.	22,100
ses	2	Cash prizes				
Direct Expenses	3	Noncash prizes			3,819.	3,819
irect E	4	Rent/facility costs				
<u> </u>	5	Other direct expenses			930.	930
	6	Volunteer labor	Yes % No	Yes% No	X Yes 100.0000 % No	
	7	Direct expense summary. Add lin	es 2 through 5 in colu	mn (d)		4,749
	8	Net gaming income summary. Su	ubtract line 7 from line	1, column (d)	<b>&gt;</b>	17,351
9		Enter the state(s) in which the orga	anization conducts ga	ming activities: MN,		
i	ì	Is the organization licensed to con		in each of these state	es?	Yes No
10a		Were any of the organization's gamino	g licenses revoked, sus			Yes X No
		·				

Sched	ule G (Form 990 or 990-EZ) 2018		Page 3
11	Does the organization conduct gaming activities with nonmembers?	X Yes	No
12	Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity		
	formed to administer charitable gaming?	Yes	X No
13	Indicate the percentage of gaming activity conducted in:		
а	The organization's facility	27.0	000 %
b		63.0	000 %
14	Enter the name and address of the person who prepares the organization's gaming/special events books and records:		
	Name ►JOY_KING		
	Address ► 500 N 5TH STREET MINNEAPOLIS, MN 55401-1206		
15 a	Does the organization have a contract with a third party from whom the organization receives gaming		X No
<b>L</b>	revenue?	Yes [	_A_ NO
D	If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ and the amount of gaming revenue retained by the third party ▶ \$		
С	If "Yes," enter name and address of the third party:		
	Name ▶		
	Address ►		
16	Gaming manager information:		
	Name ► MICKYLA CONSTANCE		
	Gaming manager compensation ▶\$		
	Description of services provided ▶ GAMING COORDINATOR		
	☐ Director/officer ☐ Employee ☐ Independent contractor		
17	Mandatory distributions:		
a	Is the organization required under state law to make charitable distributions from the gaming proceeds to	0	
u	retain the state gaming license?		X No
h	Enter the amount of distributions required under state law to be distributed to other exempt organizations		
-	or spent in the organization's own exempt activities during the tax year > \$		
Par		(v), and	
	Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional info		
	(see instructions).		
GRO	SS RECEIPTS FROM FUNDRAISERS		
SCH:	EDULE G, PART I, LINE 2B, COLUMN (IV)		
THE	GROSS RECEIPTS FROM THE ACTIVITIES THAT ONE & ALL INC AND COMMUNITY		
COU	NSELING SERVICE ASSIST OUR ORGANIZATION ON ARE NOT ABLE TO BE		
SEP	ARATELY REPORTED. ONE & ALL INC WORKS ON OUR DIRECT MAIL AND ONLINE		
GIV	ING APPEALS. COMMUNITY COUNSELING SERVICE WORKS ON GENERAL FUNDRAISING		
STR	ATEGY AND FUNDRAISING CAMPAIGN CONSULTING. THE WORK OF THESE		

Sched	ule G (Form 990 or 990-EZ) 2018	Page 3
11	Does the organization conduct gaming activities with nonmembers?	Yes No
12	Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity	
	formed to administer charitable gaming?	Yes No
13	Indicate the percentage of gaming activity conducted in:	
а	The organization's facility	%
b	An outside facility	%
14	Enter the name and address of the person who prepares the organization's gaming/special events books and records:	
	Name ▶	
	Address ►	
15 a	Does the organization have a contract with a third party from whom the organization receives gaming	
	revenue?	Yes No
b	If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ and the	
_	amount of gaming revenue retained by the third party ► \$  If "Yes," enter name and address of the third party:	
С	if res, enter name and address of the tillid party.	
	Name ▶	
	Address ▶	
16	Gaming manager information:	
	Name ▶	
	Gaming manager compensation ▶ \$	
	Description of services provided ▶	
	Director/officer Employee Independent contractor	
17	Mandatory distributions:	
ı,	Is the organization required under state law to make charitable distributions from the gaming proceeds to	ło
-	retain the state gaming license?	
b	Enter the amount of distributions required under state law to be distributed to other exempt organization	
	or spent in the organization's own exempt activities during the tax year ▶ \$	
Part		
	Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional info	rmation
ODG	(see instructions).	
ORGA	ANIZATION AIDS IN MANY OF OUR FUNDRAISING INITIATIVES THROUGHOUT OUR	
FTS	CAL YEAR THUS CANNOT BE SEPARATELY REPORTED.	
GAM:	ING MANAGER	
SCHI	EDULE G, PART III, LINE 16	
OTHI	ER GAMING MANAGERS INCLUDE FINANCE INDIVIDUALS WHO COUNT THE CASH AND	
DEP	OSIT IT AT THE BANK.	

# ATTACHMENT 1

# 990, SCHEDULE G, PART I - HIGHEST PAID FUNDRAISER

CA 91101-1868

NAME AND ADDRESS OF FUNDRAISER	ACTIVITY	DID FUNDRAISER HAVE CUSTODY OR CONTROL OF CONTRIBUTIONS? YES NO	GROSS RECEIPTS FROM ACTIVITY	AMOUNT PAID TO (OR RETAINED BY FUNDRAISER	AMOUNT PAID TO (OR RETAINED BY ORGANIZATION
COMMUNITY COUNSELING SERV  527 MADISON AVENUE FIFTH FLOOR NEW YORK NY 10022	FUNDRAISING CONSULTANT	X		333,503.	
ONE & ALL INC 2 NORTH LAKE AVENUE, SUITE 600 PASADENA	FUNDRAISING CONSULTANT	X		453,439.	

# **SCHEDULE I** (Form 990)

# **Grants and Other Assistance to Organizations,** Governments, and Individuals in the United States

OMB No. 1545-0047 2018

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22. ► Attach to Form 990.

**Open to Public** Inspection

Department of the Treasury Internal Revenue Service

► Go to www.irs.gov/Form990 for the latest information.

Name of the organization						Employer identificat	ion number
BE THE MATCH FOUNDATION						41-170473	34
Part I General Information on Grants and	d Assistanc	e					
<ul> <li>Does the organization maintain records to so the selection criteria used to award the grant</li> <li>Describe in Part IV the organization's proced</li> </ul>	s or assistand	e?					X Yes No
Part II Grants and Other Assistance to D Part IV, line 21, for any recipient the		_			additional space is r		es" on Form 990,
Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
(1) NATIONAL MARROW DONOR PROGRAM							
500 N 5TH ST. MINNEAPOLIS, MN 55401	84-0865803	501(C)(3)	48,375.				DONOR RECRUITMENT
(2) NATIONAL MARROW DONOR PROGRAM							
500 N 5TH ST. MINNEAPOLIS, MN 55401	84-0865803	501(C)(3)	1,196,125.				RESEARCH SUPPORT
(3) NATIONAL MARROW DONOR PROGRAM							
500 N 5TH ST. MINNEAPOLIS, MN 55401	84-0865803	501(C)(3)	485,277.				CLINICAL TRIALS
(4) NATIONAL MARROW DONOR PROGRAM							
500 N 5TH ST. MINNEAPOLIS, MN 55401	84-0865803	501(C)(3)	261,000.				VARIOUS NMDP PROGRA
(5) GIFT OF LIFE							
5901 BROKEN SOUND PKWY NW #600	22-3131232	501(C)(3)	500,000.				COLLECTION CENTER
(6) UNI. OF TEXAS M.D. ANDERSON CANCER CENTER							
1515 HOLCOMBE BOULEVARD HOUSTON, TX 77030	74-6001118	501(C)(3)	34,000.				RESEARCH/SCHOLAR
(7) H. LEE MOFFITT CANCER CENTER & RESEARCH INS							
P.O. BOX 74801 ATLANTA, GA 30374	59-2451713	501(C)(3)	34,000.				RESEARCH/SCHOLAR
(8) CHILDREN'S NATIONAL MEDICAL CENTER							
801 ROEDER RD. STE. 500	52-1640403	501(C)(3)	68,000.				RESEARCH/SCHOLAR
(9) WASHINGTON UNIVERSITY OF ST. LOUIS							
600 SOUTH EUCLID AVENUE ST. LOUIS, MO 63110	43-0654872	501(C)(3)	108,000.				RESEARCH/SCHOLAR
(10) MEMORIAL SLOAN KETTERING CANCER CENTER							
633 3RD AVE., 4TH FLOOR NEW YORK, NY 10017	13-1924236	501(C)(3)	68,000.				RESEARCH/SCHOLAR
(11) UNIVERSITY OF CALIFORNIA, SAN FRANCISCO							
P.O. BOX 748872 LOS ANGELES, CA 90074	94-6036493	501(C)(3)	68,000.				RESEARCH/SCHOLAR
(12) FRED HUTCHINSON CANCER RESEARCH CENTER							
P.O. BOX 19024 SEATTLE, WA 98109	23-7156071	501(C)(3)	68,000.				RESEARCH/SCHOLAR
2 Enter total number of section 501(c)(3) and	government	organizations lis	sted in the line 1 tak	ole			
3 Enter total number of other organizations list	ed in the line	1 table	<u> </u>		<u> </u>	<u> </u>	

# SCHEDULE I (Form 990)

Department of the Treasury

Internal Revenue Service

# **Grants and Other Assistance to Organizations, Governments, and Individuals in the United States**

OMB No. 1545-0047

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22. ► Attach to Form 990.

► Go to www.irs.gov/Form990 for the latest information.

Open to Public Inspection

**Employer identification number** Name of the organization BE THE MATCH FOUNDATION 41-1704734 **General Information on Grants and Assistance** 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and No 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. (f) Method of valuation (book, FMV, appraisal, other) (c) IRC section 1 (a) Name and address of organization (b) EIN (d) Amount of cash (e) Amount of non-(g) Description of (h) Purpose of grant (if applicable) grant cash assistance noncash assistance or assistance or government (1) BAYLOR SCHOOL OF MEDICINE IN HOUSTON P.O. BOX 4803 HOUSTON, TX 77210 74-1613878 501(C)(3) 68,000. RESEARCH/SCHOLAR (2) UNIVERSITY OF PITTSBURGH 68,000. P.O. BOX 371220 PITTSBURGH, PA 15251 25-0965591 501(C)(3) RESEARCH/SCHOLAR (3) UNIVERSITY NORTH CAROLINA AT CHAPEL HILL P.O. BOX 402420 ATLANTA, GA 30384 56-6001393 501(C)(3) 40,000. RESEARCH / SCHOLAR (4) DANA-FABER CANCER INSTITUTE 04-2263040 40,000. P.O. BOX 414744 BOSTON, MA 02241 501(C)(3) RESEARCH/SCHOLAR (5) UNIVERSITY OF ALABAMA 701 20TH STREET SOUTH BIRMINGHAM, AL 35294 63-0649108 501(C)(3) 40,000. RESEARCH/SCHOLAR (6) NATIONAL MARROW DONOR PROGRAM 500 N 5TH ST. MINNEAPOLIS, MN 55401 84-0865803 501(C)(3) 291,100 BTMM TAM GRANT (7) NATIONAL MARROW DONOR PROGRAM 501(C)(3) 500 N 5TH ST. MINNEAPOLIS, MN 55401 84-0865803 5,130 DONOR ASSISTANCE (8) NATIONAL MARROW DONOR PROGRAM 500 N 5TH ST. MINNEAPOLIS, MN 55401 84-0865803 501(C)(3) 231,187. BOOK SALARY PROGRAM SUPPORT (9) (10)(11)(12)14. 

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
1 PATIENT POST TRANSPLANT SUPPORT	1,456.	2,850,182.			
2 DONOR ASSISTANCE	168.	118,522.			
3 TYPING COSTS FOR FAMILY MEMBERS OF PATIENTS	323.	54,380.			
4 TRAVEL ASSISTANCE	54.	100,268.			
5 PATIENT SEARCH ASSISTANCE GRANTS	1,071.	1,484,420.			
6					
7					

**Part IV** Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b); and any other additional information.

PROCEDURE FOR MONITORING THE USE OF GRANT FUNDS INSIDE U.S.

SCHEDULE I, PART I, LINE 2

THE NATIONAL MARROW DONOR PROGRAM (NMDP) MAKES PAYMENTS TO AND HAS

CONTRACTUAL AGREEMENTS WITH THE RECRUITMENT TYPING LABS AND RESEARCH

ORGANIZATIONS THAT BTMF HELPS SUPPORT. NMDP MONITORS THESE AGREEMENTS AND

PAYMENTS. NMDP FOSTERS AND MAINTAINS THE LONG-STANDING RELATIONSHIPS WITH

THE VARIOUS LABS TASKED WITH TYPING OUR NEW RECRUITS. NMDP WORKS CLOSELY

WITH THE RESEARCH SCHOLARS FROM THE GRANT AWARD APPLICATION TO THE END OF

THE PROJECT.

# Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
_1					
2					
_3					
4					
5					
6					
7					

**Part IV** Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b); and any other additional information.

PATIENT GRANTS ARE TRACKED IN OUR CUSTOM BUILT SYSTEM. PATIENT SEARCH
ASSISTANCE GRANTS ARE AWARDED THROUGH BTMF. PATIENTS APPLY FOR PRE- AND
POST-TRANSPLANT SUPPORT GRANTS THROUGH PATIENT AND HEALTH PROFESSIONAL
SERVICES, A DEPARTMENT WITHIN NMDP, WHO REVIEWS APPLICATIONS WEEKLY,
DETERMINES THE GRANT NEEDS BASED ON THE PRELIMINARY REGISTRY SEARCH AND
TRANSPLANT CENTER CRITERIA. THE PRE-TRANSPLANT GRANTS ARE AWARDED TO
COVER POTENTIALLY UNINSURED DONOR SEARCH ASSISTANCE FUNDS, AND CHECKS ARE
WRITTEN DIRECTLY TO TRANSPLANT CENTERS (ORGANIZATIONS). THE PATIENT
POST-TRANSPLANT GRANTS ARE AWARDED TO THE APPLICANT BASED ON FINANCIAL
NEED AND ARE USED TO COVER SUCH ITEMS AS UNINSURED COSTS, CO-PAYS, FOOD,

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
1					
2					
3					
4					
5					
6					
7					

**Part IV** Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b); and any other additional information.

LODGING, AND GROUND TRANSPORTATION. PAYMENTS ARE MADE DIRECTLY TO THE

PATIENT/APPLICANT (INDIVIDUAL). DONOR ASSISTANCE CHECKS ARE ALSO AWARDED TO THE APPLICANT BASED ON FINANCIAL NEEDS AND ARE USED TO OFFSET HAVING

TO TAKE UNPAID TIME OFF FROM WORK IN ORDER TO DONATE. PAYMENTS ARE MADE

DIRECTLY TO THE DONOR (INDIVIDUAL).

PURPOSE OF GRANT

SCHEDULE I, PART II, LINE 1(H)

DONOR RECRUITMENT REFERS TO ADDING NEW DONORS TO THE BE THE MATCH

REGISTRY.

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
_1					
_2					
3					
4					
5					
6					
7					

**Supplemental Information.** Provide the information required in Part I, line 2, Part III, column (b); and any other additional information.

TYPING COSTS FOR FAMILY MEMBERS OF PATIENTS

SCHEDULE I, PART III, LINE 3

OUR FAMILY TYPING GRANT (FORMERLY RELATED SEARCH ASSISTANCE GRANT) HELPS
PATIENTS PAY FOR THE TYPING COST OF THEIR FAMILY MEMBERS TO DETERMINE IF
THEY ARE A MATCH FOR A TRANSPLANT. THE NUMBER OF RECIPIENTS LISTED ON
SCHEDULE I INCLUDES THE NUMBER OF INDIVIDUALS THAT WERE TESTED FOR OUR
RELATED SEARCH ASSISTANCE PROGRAM. EACH PATIENT CAN HAVE MORE THAN ONE
FAMILY MEMBER TYPED.

# **SCHEDULE J** (Form 990)

Department of the Treasury Internal Revenue Service

**Compensation Information**For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

► Complete if the organization answered "Yes" on Form 990, Part IV, line 23. Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization Employer identification number 41-1704734 BE THE MATCH FOUNDATION **Questions Regarding Compensation** 

			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form			
	990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (such as maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to	1b		
2	explain	10		
_	directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line			
	1a?	2		
•				
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a			
	related organization to establish compensation of the CEO/Executive Director, but explain in Part III.			
	Compensation committee Written employment contract			
	Independent compensation consultant  Compensation survey or study			
	Form 990 of other organizations  Approval by the board or compensation committee			
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing			
	organization or a related organization:	4 -		X
a		4a	Х	Λ
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	Λ	X
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		Λ
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any			
J	compensation contingent on the revenues of:			
•	The organization?	5a		X
a b	Any related organization?	5b		X
D	If "Yes" on line 5a or 5b, describe in Part III.	30		
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any			
U	compensation contingent on the net earnings of:			
а	The organization?	6a		X
a b	Any related organization?	6b		X
b	If "Yes" on line 6a or 6b, describe in Part III.	OD.		
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed			
•	payments not described on lines 5 and 6? If "Yes," describe in Part III.	7	Х	
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject			
	to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe			
	in Part III	8		Х
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53 4958-6(c)?	a		

Schedule J (Form 990) 2018

# Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title		(B) Breakdown o	f W-2 and/or 1099-MI	SC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(i)-(D)	in column (B) reported as deferred on prior Form 990
C. RANDAL MILLS	(i)	0.	0.	0.	0.	0.	0.	0.
1 DIRECTOR & CEO	(ii)	658,822.	372,400.	119,191.	24,340.	31,100.	1,205,853.	
AMY RONNEBERG	(i)	0.	0.	0.	0.	0.	0.	0.
2 <sup>CHIEF</sup> FINANCIAL OFFICER	(ii)	429,799.	159,880.	44,418.	24,340.	4,944.	663,381.	
JOY KING	(i)	87,800.	41,631.	10,857.	9,736.	12,442.	162,466.	0.
3EXEC. DIR. BTMF/SVP PHILAN.	(ii)	131,700.	62,445.	16,286.	14,604.	18,664.	243,699.	
STEPHEN STOUT	(i)	142,745.	31,563.	1,438.	12,596.	30,711.	219,053.	0.
4SR. DIR, MAJOR & PLANNED GIFTS	(ii)	0.	0.	0.	0.	0.	0.	
TODD PETERSON	(i)	147,369.	16,907.	1,124.	12,243.	30,463.	208,106.	0.
<b>5</b> SR. DIR, CORP. & DIST. PTNRS	(ii)	0.	0.	0.	0.	0.	0.	
MARY BETH HEFFERNAN	(i)	133,726.	19,222.	1,669.	10,041.	29,155.	193,813.	0.
6 SR. DIR, PUBLIC ENGAG & OPER	(ii)	0.	0.	0.	0.	0.	0.	
	(i)							
7	(ii)							
	(i)							
8	(ii)							
	(i)							
9	(ii)							
	(i)							
10	(ii)							
	(i)							
11	(ii)							
	(i)							
12	(ii)							
	(i)							
13	(ii)							
	(i)							
14	(ii)							
	(i)							
15	(ii)							
	(i)							
16	(ii)							

Schedule J (Form 990) 2018

#### Part | Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

TOP MANAGEMENT'S COMPENSATION

SCHEDULE J, PART I, LINE 3

BTMF USES NMDP'S COMPENSATION COMMITTEE WHICH IS CHARGED WITH SETTING THE COMPENSATION OF NMDP'S CEO. AS REPORTED ON NMDP'S FORM 990, SCHEDULE J, A COMPENSATION COMMITTEE, INDEPENDENT COMPENSATION CONSULTANT, WRITTEN EMPLOYMENT CONTRACT, COMPENSATION SURVEY OR STUDY, AND APPROVAL BY THE BOARD OR COMPENSATION COMMITTEE ARE ALL UTILIZED WHEN DETERMINING COMPENSATION.

THE NMDP BYLAWS STATE: "THE COMPENSATION COMMITTEE SHALL BE COMPRISED ONLY OF VOTING DIRECTORS AND SHALL INCLUDE THE CHAIR OF THE BOARD AND AT LEAST ONE (1) NON-OFFICER BOARD MEMBER AS VOTING COMMITTEE MEMBERS. THE COMPENSATION COMMITTEE SHALL REVIEW AND EVALUATE THE OVERALL COMPENSATION AND BENEFIT STRUCTURE OF THE CORPORATION AND SHALL HAVE SUCH OTHER AUTHORITY AND RESPONSIBILITIES AS SET FORTH IN THE COMPENSATION COMMITTEE CHARTER."

THE COMPENSATION COMMITTEE CHARTER STATES: "THE COMMITTEE SHALL REVIEW AND EVALUATE THE OVERALL COMPENSATION AND BENEFIT STRUCTURE OF THE

Schedule J (Form 990) 2018 Page 3

#### Part | Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

CORPORATION, AND APPROVE AND ADOPT A COMPENSATION PHILOSOPHY AND PRINCIPLES CONSISTENT WITH THE CORPORATION'S NON-FOR-PROFIT STATUS (THE COMPENSATION PHILOSOPHY AND PRINCIPLES). THE COMMITTEE SHALL CONDUCT THE CHIEF EXECUTIVE OFFICER (CEO) PERFORMANCE EVALUATION. THE COMMITTEE SHALL MAKE CEO TOTAL COMPENSATION AND BENEFIT RECOMMENDATIONS TO THE EXECUTIVE COMMITTEE, CONSISTENT WITH THE COMPENSATION PHILOSOPHY AND PRINCIPLES. IN MAKING COMPENSATION AND BENEFIT RECOMMENDATIONS FOR THE CEO, THE COMMITTEE SHALL UTILIZE, AMONG OTHER THINGS, COMPARABILITY DATA FOR COMPLIANCE WITH IRS INTERMEDIATE SANCTION PROVISIONS SO AS TO ALLOW THE CORPORATION TO TAKE ADVANTAGE OF THE REBUTTABLE PRESUMPTION OF REASONABLENESS. ON A PERIODIC BASIS, THE COMMITTEE SHALL OBTAIN COMPARABILITY DATA FROM AN INDEPENDENT COMPENSATION CONSULTANT. IN ADDITION, THE COMMITTEE SHALL ADVISE THE CEO IN HIS/HER EVALUATION OF AND DECISIONS REGARDING THE COMPENSATION OF AND BENEFITS FOR SENIOR CORPORATION EMPLOYEES, AS WELL AS THE PRESIDENT (OR EQUIVALENT LEADER) OF ANY SUBSIDIARY OF THE CORPORATION REPORTING TO THE CEO (TOGETHER, SENIOR LEADERSHIP). IN ADVISING THE CEO IN MAKING HIS/HER COMPENSATION AND BENEFIT DECISIONS FOR SENIOR LEADERSHIP, THE COMMITTEE SHALL ENSURE THAT

Schedule J (Form 990) 2018 Page 3

#### Part | Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

SUCH DECISIONS ARE CONSISTENT WITH THE COMPENSATION PHILOSOPHY AND PRINCIPLES, AND UTILIZE, AMONG OTHER THINGS, COMPARABILITY DATA FOR COMPLIANCE WITH IRS INTERMEDIATE SANCTION PROVISIONS. IF DECISIONS PROPOSED BY THE CEO ARE OUTSIDE THE PARAMETERS OF THE COMPENSATION PHILOSOPHY AND PRINCIPLES, THE CEO MUST OBTAIN THE COMMITTEE'S APPROVAL PRIOR TO IMPLEMENTATION."

SUPPLEMENTAL NONQUALIFIED RETIREMENT PLAN

SCHEDULE J, PART I, LINE 4B

THE ORGANIZATION OFFERS ITS OFFICERS, SENIOR VICE PRESIDENTS, VICE
PRESIDENTS, AND DIRECTORS A 457(B) DEFERRED COMPENSATION PLAN (THE
"PLAN") CREATED IN ACCORDANCE WITH APPLICABLE PROVISIONS OF THE INTERNAL
REVENUE CODE. THE PLAN PERMITS EMPLOYEES TO DEFER A PORTION OF THEIR
SALARY UNTIL FUTURE YEARS. THE ACCUMULATED DEFERRED COMPENSATION BALANCE
IS NOT AVAILABLE TO EMPLOYEES UNTIL TERMINATION, RETIREMENT, DEATH, OR
UNFORESEEABLE EMERGENCY. ALL AMOUNTS OF COMPENSATION DEFERRED UNDER THE
PLAN, AND ALL INCOME ATTRIBUTABLE TO THOSE AMOUNTS, ARE (UNTIL PAID OR
MADE AVAILABLE TO THE EMPLOYEE OR OTHER BENEFICIARY) SOLELY THE PROPERTY
OF THE ORGANIZATION, AND THE ORGANIZATION HAS ALL THE RELATED RIGHTS OF

Schedule J (Form 990) 2018

#### Part | Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

OWNERSHIP (NOT RESTRICTED TO THE PAYMENT OF BENEFITS UNDER THE PLAN),
SUBJECT ONLY TO THE CLAIM OF THE ORGANIZATION'S GENERAL CREDITORS.

PARTICIPANTS' RIGHTS UNDER THE PLAN ARE EQUAL TO THOSE OF GENERAL

CREDITORS OF THE ORGANIZATION IN AN AMOUNT EQUAL TO THE FAIR MARKET VALUE

OF THE DEFERRED ACCOUNT FOR EACH PARTICIPANT. THE RELATED ASSETS AND

LIABILITIES ARE REPORTED AT FAIR MARKET VALUE BASED ON QUOTED MARKET

PRICES AND ARE INCLUDED WITHIN DEFERRED COMPENSATION FUNDS AND DEFERRED

COMPENSATION PAYABLE IN THE CONSOLIDATED STATEMENTS OF FINANCIAL

POSITION.

THE ORGANIZATION OFFERS A SUPPLEMENTAL BENEFITS PLAN (THE "SUPPLEMENTAL PLAN") FOR ITS OFFICERS, SENIOR VICE PRESIDENTS, AND VICE PRESIDENTS.

EACH YEAR, THE SUPPLEMENTAL PLAN CONTRIBUTES 14% OF SALARY FOR THE CHIEF EXECUTIVE OFFICER, 12% FOR CHIEF FINANCIAL OFFICER, 9% FOR OTHER OFFICERS AND SENIOR VICE PRESIDENTS, AND 4% FOR VICE PRESIDENTS. THE SUPPLEMENTAL PLAN IS A FLEXIBLE BENEFIT PLAN ALLOWING THE SUPPLEMENTAL PLAN PARTICIPANTS TO SELECT FROM LIMITED OPTIONS, WHICH INCLUDE PAYMENT FOR SPOUSAL LONG-TERM CARE, AND THE BALANCE AS A CONTRIBUTION INTO THE 457(B)

Schedule J (Form 990) 2018 Page 3

#### Part | Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

DEFERRED COMPENSATION PLAN (ABOVE) AND/OR AN EXECUTIVE SAVINGS PLAN TO SUPPLEMENT CURRENT BASIC AND SUPPLEMENTAL BENEFITS. THE EXECUTIVE SAVINGS PLAN REPLACED THE CAPITAL ACCUMULATION PLAN EFFECTIVE JANUARY 1, 2013. ALL SUPPLEMENTAL PLAN PARTICIPANTS RECEIVE LIFE INSURANCE, DISABILITY SALARY CONTINUATION, LONG-TERM DISABILITY AND LONG-TERM CARE INSURANCE. THE EXECUTIVE SAVINGS PLAN WAS CREATED IN ACCORDANCE WITH APPLICABLE PROVISIONS OF THE INTERNAL REVENUE CODE (IRC SEC 7702) WHEREBY AFTER-TAX CONTRIBUTIONS INTO THE PLAN ACCUMULATE WITHOUT TAXATION AND MAY BE DISTRIBUTED WITHOUT TAXATION USING A COMBINATION OF TAX-FREE WITHDRAWALS AND LOANS. CONTRIBUTIONS WILL RESULT IN CURRENT INCOME TAXATION. PLAN BALANCES ARE PERSONALLY OWNED BY THE PLAN PARTICIPANTS IMMEDIATELY AND ARE NOT SUBJECT TO A RISK OF FORFEITURE; AS SUCH, THE PLAN ASSETS ARE NOT RECORDED ON THE ORGANIZATION'S FINANCIAL STATEMENTS. THE SUPPLEMENTAL PLAN ALSO PROVIDES FOR ADDITIONAL LIFE INSURANCE UP TO \$750,000.

NON-FIXED PAYMENTS

SCHEDULE J, PART I, LINE 7

EMPLOYEE INCENTIVE PLAN PAYMENTS ARE DETERMINED EACH YEAR AS PART OF THE

PERFORMANCE EVALUATION COMPLETED BY HUMAN RESOURCES IN COLLABORATION WITH

Schedule J (Form 990) 2018

# Part | Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

THE INDIVIDUAL'S MANAGER. THE ANNUAL INCENTIVE PLAN IS DETERMINED BY

TAKING INTO ACCOUNT THE RESULTS OF THE ORGANIZATION'S OPERATING METRICS

AND EACH DEPARTMENT'S GOALS.

#### **SCHEDULE M** (Form 990)

**Noncash Contributions** 

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

Employer identification number 41-1704734

BE THE MATCH FOUNDATION Part I Types of Property

		(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	Method of noncash cont		_	
1	Art - Works of art							
2	Art - Historical treasures							
3	Art - Fractional interests							
4	Books and publications							
5	Clothing and household							
-	goods							
6	Cars and other vehicles							
7	Boats and planes							
8	Intellectual property							
9	Securities - Publicly traded	X	4.	64,588.	FMV			
10	Securities - Closely held stock							
11	Securities - Partnership, LLC,							
	or trust interests							
12	Securities - Miscellaneous							
13	Qualified conservation							
	contribution - Historic							
	structures							
14	Qualified conservation							
	contribution - Other							
15	Real estate - Residential							
16	Real estate - Commercial							
17	Real estate - Other							
18	Collectibles							
19	Food inventory	X	3.	3,500.	FMV			
20	Drugs and medical supplies							
21	Taxidermy							
22	Historical artifacts							
23	Scientific specimens							
24	Archeological artifacts							
25	Other ►( AUCTION ITEMS )	X	362.	,	FMV			
26	Other ►( ADVERTISEMENT )	X	1.	6,610.	FMV			
27	Other ►()							
28	Other ►()							
29	Number of Forms 8283 received							_
	which the organization completed F	orm 8283,	Part IV, Donee Acknowledg	jement	29			
						$\longrightarrow$	Yes	No
30a	During the year, did the organizat				_			
	28, that it must hold for at least the	-			-			
	to be used for exempt purposes for		olding period?			30a		X
	If "Yes," describe the arrangement i							
31	Does the organization have a	-						
	contributions?					31	Х	
32a	Does the organization hire or use	•	J	• •				37
	contributions?					32a		X
	If "Yes," describe in Part II.							
33	If the organization didn't report an describe in Part II.	amount in c	column (c) for a type of pro	perty for which column (a)	is checked,			

# **SCHEDULE O** (Form 990 or 990-EZ)

#### Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. ► Attach to Form 990 or 990-EZ.

OMB No. 1545-0047 Inspection

Department of the Treasury Internal Revenue Service

► Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Employer identification number

41-1704734

Name of the organization BE THE MATCH FOUNDATION

OTHER PROGRAM SERVICES

FORM 990, PART III, LINE 4D

BTMF PARTNERS WITH NMDP ON VARIOUS INITIATIVES TIED TO THE SHARED

MISSION. THESE PROGRAMS INCLUDE:

THE JASON CARTER CLINICAL TRIALS PROGRAM HELPS PATIENTS WITH LIFE-THREATENING BLOOD DISORDERS FIND CLINICAL TRIALS. THIS PROGRAM USES A WEBSITE TO CONNECT PATIENTS AND THEIR FAMILIES' WITH INFORMATION THAT THEY NEED TO FIND A CLINICAL TRIAL AND RECEIVE ONE-ON-ONE SUPPORT AND EDUCATION FROM A NMDP EDUCATION SPECIALIST.

NMDP IS A LEADER IN PROVIDING HEALTH CARE PROFESSIONALS WITH THE EDUCATION, RESOURCES AND SERVICES THEY NEED TO PROVIDE THE BEST CARE FOR TRANSPLANT PATIENTS. BTMF HELPS TO FUND THE CREATION AND DISTRIBUTION OF A NEWSLETTER FOCUSED ON THE ADVANCEMENTS IN TRANSPLANTATION AS WELL AS QUICK REFERENCE GUIDES, WITH AN ACCOMPANYING APP VERSION, THAT PROVIDES RESOURCES FOR HEALTH CARE PROFESSIONALS WHO CARE FOR PATIENTS BEFORE. DURING, AND/OR AFTER A TRANSPLANT.

SPONSORSHIPS FOR THE ANNUAL ONE FORUM, FORMERLY CALLED COUNCIL MEETING, ARE RECEIVED BY BTMF AND THEN GIFTED TO NMDP. THIS MEETING CONNECTS ALL THE NMDP NETWORK PARTNERS AND FOCUSES ON EDUCATION AND SHARING PROGRESS AND CHALLENGES RELATING TO TRANSPLANTS.

Name of the organization

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BTMF ALLOCATES COMPENSATION AND BENEFITS, OCCUPANCY AND OTHER OPERATING EXPENESE COSTS TO PROGRAM BASED ON EMPLOYEE RESPONSIBILITIES.

MEMBERS OR STOCKHOLDERS

FORM 990, PART VI, LINE 6

NMDP IS THE SOLE CORPORATE MEMBER OF BTMF.

MEMBERS OR STOCKHOLDERS WHO MAY ELECT AND APPROVE DECISIONS

FORM 990, PART VI, LINES 7A & 7B

THE NMDP BOARD ELECTS THE BOARD OF DIRECTORS OF BTMF AND APPROVES THE ACTIONS OF BTMF.

FORM 990 REVIEW PROCESS

FORM 990, PART VI, LINE 11B

THE ORGANIZATION CONTRACTED WITH THE OUTSIDE PUBLIC ACCOUNTING FIRM,
GRANT THORNTON LLP, TO PREPARE THE FORM 990. PREPARING THE DETAILS AND
SUPPORTING REPORTS FOR THE RETURN IS A COLLABORATIVE EFFORT AMONG A SMALL
GROUP OF INDIVIDUALS IN THE FINANCIAL REPORTING & COMPLIANCE AREA OF
FINANCE, INTERNAL AUDIT AND HUMAN RESOURCES. THAT WORK IS THEN REVIEWED
BY THE MANAGER OF FINANCIAL REPORTING PRIOR TO SENDING TO GRANT THORNTON
LLP; THE CHIEF LEGAL OFFICER ALSO REVIEWS THE GOVERNANCE SECTIONS PRIOR
TO SENDING TO GRANT THORNTON LLP. ONCE A DRAFT IS RECEIVED BACK FROM
GRANT THORNTON LLP, IT IS REVIEWED BY THE STAFF THAT PULLED THE DETAILS
TOGETHER, NMDP ACTING CHIEF FINANCIAL OFFICER AND CHIEF INFORMATION
OFFICER, AND EXECUTIVE DIRECTOR OF BTMF. A COPY OF THE RETURN IS PROVIDED
TO THE NMDP AUDIT AND FINANCE COMMITTEE AND BTMF BOARD OF DIRECTORS PRIOR

Name of the organization

BE THE MATCH FOUNDATION

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41-1704734

TO FILING.

CONFLICT OF INTEREST POLICY MONITORING & ENFORCEMENT FORM 990, PART VI, LINE 12C

THE CONFLICT OF INTEREST POLICY STATES THE FOLLOWING:

"THE EXISTENCE OF AN ACTUAL OR POTENTIAL CONFLICT OF INTEREST TURNS ON
THE SPECIFIC FACTS AND CIRCUMSTANCES IN EACH CASE. IF A MEMBER HAS AN
INTEREST WHICH MAY CONFLICT WITH THOSE OF THE ORGANIZATIONS, HE OR SHE
MUST IMMEDIATELY DISCLOSE THE MATTERS AND DISCUSS THEM FULLY AND FRANKLY
WITH THE APPLICABLE ORGANIZATION'S FULL BOARD OR ITS EXECUTIVE COMMITTEE,
AS SET FORTH IN DETAIL BELOW. A MEMBER MUST NOT PARTICIPATE IN ANY MATTER
IN WHICH THAT MEMBER MAY HAVE AN ACTUAL OR POTENTIAL CONFLICT OF INTEREST
WITHOUT THE EXPRESS APPROVAL OF THE APPLICABLE ORGANIZATION'S BOARD OF
DIRECTORS OR EXECUTIVE COMMITTEE OF THE BOARD OF DIRECTORS (EXECUTIVE
COMMITTEE).

ALL MEMBERS MUST DISCLOSE TO THE APPLICABLE ORGANIZATION'S BOARD OF
DIRECTORS OR EXECUTIVE COMMITTEE ALL CONFLICTS OF INTEREST AND REPORTABLE
RELATIONSHIPS, AND MUST ANNUALLY COMPLETE AND SUBMIT THE CONFLICT OF
INTEREST QUESTIONNAIRE WHICH IS REQUIRED BY THIS POLICY. WHENEVER IN THE
COURSE OF EVENTS A MEMBER'S CIRCUMSTANCES CHANGE SUCH THAT THE MEMBER
KNOWS OR HAS REASON TO BELIEVE THAT THE MEMBER MAY HAVE AN ACTUAL OR
PERCEIVED CONFLICT OF INTEREST, SUCH MEMBER SHALL PROMPTLY DISCLOSE THE
POTENTIAL CONFLICT TO THE APPLICABLE ORGANIZATION'S BOARD OF DIRECTORS OR
EXECUTIVE COMMITTEE. FOR THE PURPOSES OF THIS ARTICLE, A MEMBER MAY
FORMALLY DISCLOSE A CONFLICT OR REPORTABLE RELATIONSHIP TO THE CHIEF

EXECUTIVE OFFICER (CEO) OF NMDP, THE BTMF EXECUTIVE DIRECTOR AND SENIOR VICE PRESIDENT (SVP) OF PHILANTHROPY, OR THE NMDP CHIEF LEGAL OFFICER (CLO), AS APPLICABLE, WHO SHALL INFORM THE APPLICABLE ORGANIZATION'S BOARD OF DIRECTORS OR EXECUTIVE COMMITTEE FOR RESOLUTION.

AS NOTED HEREIN, IF THE POTENTIAL CONFLICT INVOLVES A DIRECTOR OR

COMMITTEE MEMBER, THAT DIRECTOR OR COMMITTEE MEMBER SHALL NOT PARTICIPATE

IN OR VOTE UPON SUCH MATTERS UNTIL THE QUESTION OF THE EXISTENCE OF THE

CONFLICT OF INTEREST HAS BEEN RESOLVED IN ACCORDANCE WITH THIS POLICY.

LIKEWISE, AN OFFICER OR KEY EMPLOYEE MAY NOT BECOME SUBSTANTIALLY

INVOLVED IN DECISION-MAKING INVOLVING ANY COVERED LITIGATION, CONTRACT OR

TRANSACTION UNTIL THE RESOLUTION OF THE MATTER IN ACCORDANCE WITH THIS

POLICY."

PROCESS FOR DETERMINING COMPENSATION

FORM 990, PART VI, LINES 15A & 15B

THE BTMF CHIEF ADVANCEMENT OFFICER REPORTS DIRECTLY TO THE NMDP CEO AND

IS CONSIDERED A KEY EMPLOYEE PER IRS DEFINITION DURING FISCAL YEAR 2019.

THE COMPENSATION OF THE BTMF CHIEF ADVANCEMENT OFFICER IS REVIEWED,

EVALUATED, AND SET IN ACCORDANCE WITH THE NMDP BYLAWS AND COMPENSATION

COMMITTEE CHARTER.

THE NMDP BYLAWS STATE: "THE COMPENSATION COMMITTEE SHALL BE COMPRISED

ONLY OF VOTING DIRECTORS AND SHALL INCLUDE THE CHAIR OF THE BOARD AND AT

LEAST ONE (1) NON-OFFICER BOARD MEMBER AS VOTING COMMITTEE MEMBERS. THE

COMPENSATION COMMITTEE SHALL REVIEW AND EVALUATE THE OVERALL COMPENSATION

Name of the organization

BE THE MATCH FOUNDATION

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41-1704734

AND BENEFIT STRUCTURE OF THE CORPORATION AND SHALL HAVE SUCH OTHER

AUTHORITY AND RESPONSIBILITIES AS SET FORTH IN THE COMPENSATION COMMITTEE

CHARTER."

THE COMPENSATION COMMITTEE CHARTER STATES: "THE COMMITTEE SHALL REVIEW AND EVALUATE THE OVERALL COMPENSATION AND BENEFIT STRUCTURE OF THE CORPORATION, AND APPROVE AND ADOPT A COMPENSATION PHILOSOPHY AND PRINCIPLES CONSISTENT WITH THE CORPORATION'S NON-FOR-PROFIT STATUS (THE COMPENSATION PHILOSOPHY AND PRINCIPLES). THE COMMITTEE SHALL CONDUCT THE CHIEF EXECUTIVE OFFICER (CEO) PERFORMANCE EVALUATION. THE COMMITTEE SHALL MAKE CEO TOTAL COMPENSATION AND BENEFIT RECOMMENDATIONS TO THE EXECUTIVE COMMITTEE, CONSISTENT WITH THE COMPENSATION PHILOSOPHY AND PRINCIPLES. IN MAKING COMPENSATION AND BENEFIT RECOMMENDATIONS FOR THE CEO, THE COMMITTEE SHALL UTILIZE, AMONG OTHER THINGS, COMPARABILITY DATA FOR COMPLIANCE WITH IRS INTERMEDIATE SANCTION PROVISIONS SO AS TO ALLOW THE CORPORATION TO TAKE ADVANTAGE OF THE REBUTTABLE PRESUMPTION OF REASONABLENESS. ON A PERIODIC BASIS, THE COMMITTEE SHALL OBTAIN COMPARABILITY DATA FROM AN INDEPENDENT COMPENSATION CONSULTANT. IN ADDITION, THE COMMITTEE SHALL ADVISE THE CEO IN HIS/HER EVALUATION OF AND DECISIONS REGARDING THE COMPENSATION OF AND BENEFITS FOR SENIOR CORPORATION EMPLOYEES, AS WELL AS THE PRESIDENT (OR EQUIVALENT LEADER) OF ANY SUBSIDIARY OF THE CORPORATION REPORTING TO THE CEO (TOGETHER, SENIOR LEADERSHIP). IN ADVISING THE CEO IN MAKING HIS/HER COMPENSATION AND BENEFIT DECISIONS FOR SENIOR LEADERSHIP, THE COMMITTEE SHALL ENSURE THAT SUCH DECISIONS ARE CONSISTENT WITH THE COMPENSATION PHILOSOPHY AND

Name of the organization

BE THE MATCH FOUNDATION

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PRINCIPLES, AND UTILIZE, AMONG OTHER THINGS, COMPARABILITY DATA FOR

COMPLIANCE WITH IRS INTERMEDIATE SANCTION PROVISIONS. IF DECISIONS

PROPOSED BY THE CEO ARE OUTSIDE THE PARAMETERS OF THE COMPENSATION

PHILOSOPHY AND PRINCIPLES, THE CEO MUST OBTAIN THE COMMITTEE'S APPROVAL

PRIOR TO IMPLEMENTATION."

HOW DOCUMENTS ARE MADE AVAILABLE TO THE PUBLIC FORM 990, PART VI, LINE 19

THE CONFLICT OF INTEREST POLICY, ARTICLES OF INCORPORATION AND

CONSOLIDATED AUDITED FINANCIAL STATEMENTS AND ADDITIONAL CONSOLIDATING

INFORMATION ARE ALL MADE AVAILABLE TO THE PUBLIC UPON REQUEST. THE

CONSOLIDATED AUDITED FINANCIAL STATEMENTS ARE ALSO AVAILABLE ON OUR

WEBSITE. SUMMARY FINANCIAL STATEMENTS ARE ALSO INCLUDED IN OUR ANNUAL

REPORT, WHICH IS MAILED TO KEY STAKEHOLDERS AND POSTED ON OUR WEBSITE.

ADDITIONALLY, ARTICLES OF INCORPORATION ARE AVAILABLE AT THE MN OFFICE OF

THE SECRETARY OF STATE, AND CONSOLIDATED AUDITED FINANCIAL STATEMENTS MAY

BE OBTAINED AT THE MN OFFICE OF THE ATTORNEY GENERAL.

HOURS FOR RELATED ORGANIZATION

FORM 990, PART VII, SECTION A, LINE 1A, COLUMN B

THE HOURS LISTED ON THE 990 PART VII ARE BASED ON A 50 HOUR WEEK THAT

THESE INDIVIDUALS DEVOTED TO NMDP AND BTMF IN TOTAL DURING THE YEAR.

ATTACHMENT 1

#### FORM 990, PART III, LINE 1 - ORGANIZATION'S MISSION

FOR PATIENTS WITH BLOOD CANCERS LIKE LEUKEMIA, LYMPHOMA, OR OTHER LIFE-THREATENING BLOOD DISORDERS, THERE IS HOPE FOR A CURE THROUGH MARROW TRANSPLANTATION. THE FIRST STEP IS TO FIND A MATCHED DONOR, BUT 70% PERCENT OF PATIENTS DO NOT HAVE A SUITABLY MATCHED DONOR IN THEIR FAMILY, AND DEPEND ON OUR BE THE MATCH REGISTRY TO FIND A MARROW DONOR. WITH THE SUPPORT OF OUR CONTRIBUTORS, EACH YEAR, WE:

- FACILITATE MORE MARROW AND CORD BLOOD TRANSPLANTS
- GROW AND DIVERSIFY THE WORLD'S LARGEST AND MOST DIVERSE DONOR REGISTRY
- SUPPORT PATIENTS AND THEIR FAMILIES BEFORE, DURING AND AFTER
  TRANSPLANT
- CONDUCT RESEARCH AND EDUCATION TO EXPAND TREATMENT AND IMPROVE OUTCOMES
- ENGAGE THE PUBLIC IN OUR LIFE-SAVING MISSION.

AS THE WORLD'S LEADING NONPROFIT ORGANIZATION FOCUSED ON SAVING LIVES THROUGH CELLULAR THERAPY, BE THE MATCH CONTINUES TO IMPROVE ACCESS TO TRANSPLANT BY LEADING EFFORTS TO REMOVE BARRIERS TO TREATMENT AND STRENGTHEN OUR ABILITY TO MEET THE GROWING NEED.

THANKS TO OUR COMMUNITY OF DONORS, VOLUNTEERS, HEALTH CARE

PROFESSIONALS, RESEARCHERS AND FINANCIAL SUPPORTERS, MORE PATIENTS

EVERY YEAR ARE RECEIVING THE LIFE-SAVING MARROW OR CORD BLOOD

TRANSPLANT THEY NEED.

ON BEHALF OF ALL THE PEOPLE WHO COUNT ON US WHEN THEY NEED IT MOST,

Employer identification number 41-1704734

ATTACHMENT 1 (CONT'D)

FORM 990, PART III, LINE 1 - ORGANIZATION'S MISSION

WE THANK OUR CONTRIBUTORS FOR THEIR NEVER-ENDING PASSION AND DEDICATION TO SAVING LIVES.

ATTACHMENT 2

FORM 990, PART III - PROGRAM SERVICE, LINE 4A

PATIENT ASSISTANCE - BE THE MATCH FOUNDATION (BTMF) PROVIDES
FINANCIAL ASSISTANCE TO PATIENTS THROUGHOUT EACH STAGE OF THE
TRANSPLANT PROCESS. MORE THAN \$4 MILLION WAS PROVIDED TO PATIENTS
IN NEED THIS YEAR. TWO GRANT PROGRAMS SUPPORT PATIENTS
PRE-TRANSPLANT AND ARE DESIGNED TO HELP PATIENTS, WHO HAVE
INSURANCE AND FINANCIAL BARRIERS THAT DELAY OR PREVENT THEM FROM
FINDING A DONOR. THE FAMILY TYPING GRANT (FTG) PAYS LABS, ON
BEHALF OF THE PATIENTS, FOR THE TYPING OF FIRST DEGREE RELATIVES
NEEDED TO IDENTIFY IF THERE IS A DONOR IN THE FAMILY. THE FTG
HELPED 241 PATIENTS THIS FISCAL YEAR. FOR THOSE WITHOUT A DONOR IN
THEIR FAMILY, SEARCH ASSISTANCE FUNDS (SAF) HELPS PATIENTS START
THE UNRELATED DONOR SEARCH PROCESS BY GIVING TRANSPLANT CENTERS A
GUARANTEE OF PAYMENT FOR SPECIFIC SEARCH AND/OR PROCUREMENT COSTS.
THERE WERE 627 PATIENTS APPROVED FOR SAF THIS FISCAL YEAR.

BTMF ALSO PROVIDES TWO POST-TRANSPLANT GRANTS TO HELP WITH THE
MANY UNCOVERED EXTRA EXPENSES PATIENTS EXPERIENCE FOLLOWING A
TRANSPLANT. THE TRANSPLANT SUPPORT ASSISTANCE (TSA) GRANT PROVIDES
DIRECT FINANCIAL ASSISTANCE TO QUALIFIED FAMILIES WITHIN THE FIRST
YEAR AFTER TRANSPLANT. TSA HELPS WITH EXTRA EXPENSES, SUCH AS

Employer identification number

ATTACHMENT 2 (CONT'D)

TRANSPORTATION, TEMPORARY RELOCATION, CO-PAYS, AND INSURANCE PREMIUMS. THIS YEAR 1,337 PATIENT AWARDS WERE GRANTED TSA - WITH THE AVERAGE GRANT AWARD BEING \$2,000. THE JOHN AND CARYN CAMIOLO SURVIVORSHIP GRANT (CAM) PROVIDES DIRECT FINANCIAL ASSISTANCE TO QUALIFIED PATIENTS, WHO ARE BEYOND ONE YEAR POST TRANSPLANT AND WHO HAVE BEEN DIAGNOSED WITH CHRONIC GRAFT-VERSUS-HOST DISEASE. CAM HELPS WITH UNCOVERED COSTS OF TREATMENT AND PRESCRIPTIONS. THIS FISCAL YEAR, 88 PATIENTS WERE HELPED THROUGH THE CAM PROGRAM - WITH THE AVERAGE GRANT BEING \$750.

ATTACHMENT 3

FORM 990, PART III - PROGRAM SERVICE, LINE 4B

RESEARCH - RESEARCH INNOVATIONS ARE CRITICAL TO EXPANDING TREATMENT TO MORE PATIENTS AND IMPROVING OUTCOMES. EACH YEAR, BTMF IS PROUD TO INVEST IN RESEARCH THROUGH:

THE CENTER FOR INTERNATIONAL BLOOD AND MARROW TRANSPLANT RESEARCH (CIBMTR): THE CIBMTR IS A JOINT COLLABORATION BETWEEN BE THE MATCH AND THE MEDICAL COLLEGE OF WISCONSIN, FACILITATING CRITICAL, CUTTING-EDGE RESEARCH THAT HAS LED TO INCREASED SURVIVAL AND AN ENRICHED QUALITY OF LIFE FOR THOUSANDS OF PATIENTS WORLDWIDE. THIS WORK INCLUDES ESTABLISHING AND MAINTAINING AN EXTENSIVE DATABASE FOR RESEARCHERS, CONDUCTING OBSERVATIONAL STUDIES, AND PLANNING AND FACILITATING CLINICAL TRIALS THAT ASSESS TRENDS AND THERAPIES. LAST YEAR, MORE THAN 200 RESEARCH STUDIES WERE UNDERWAY THROUGH

Name of the organization

BE THE MATCH FOUNDATION

Employer identification number

41-1704734

ATTACHMENT 3 (CONT'D)

THE CIBMTR.

THE AMY STRELZER MANASEVIT RESEARCH PROGRAM (AMY PROGRAM): OUR FLAGSHIP RESEARCH FELLOWSHIP, THE AMY PROGRAM FUNDS EARLY CAREER INVESTIGATORS FOCUSED ON ADVANCES IN THE PREVENTION AND TREATMENT OF POST-TRANSPLANT COMPLICATIONS (E.G., GRAFT-VERSUS-HOST-DISEASE AND INFECTION). IN 2019, WE FUNDED THE WORK OF 14 AMY SCHOLARS. AMY SCHOLARS HAVE GONE ON TO BECOME LEADERS IN THE FIELD, PURSUING SCIENTIFIC ADVANCES THAT HELP BE THE MATCH PATIENTS LIVE LONGER, HEALTHIER LIVES. SINCE 1998, BTMF HAS INVESTED NEARLY \$9 MILLION TO HELP LAUNCH THE CAREERS OF 41 YOUNG PHYSICIAN-SCIENTISTS. AFTER RECEIVING THEIR AMY SCHOLAR AWARDS, THIS GROUP HAS GONE ON TO WIN MORE THAN \$110 MILLION IN SUBSEQUENT FUNDING TO PURSUE THE DISCOVERIES THAT WILL HELP PATIENTS LIVE LONGER, HEALTHIER LIVES AFTER TRANSPLANT. TODAY, THE AMY STRELZER MANASEVIT RESEARCH PROGRAM FOR THE STUDY OF POST-TRANSPLANT COMPLICATIONS IS ONE OF THE LARGEST AND MOST COVETED FELLOWSHIPS IN THE FIELD OF TRANSPLANTATION.

ANTHONY NOLAN TRUST: PROVIDE SUPPORT TO THE ANTHONY NOLAN RESEARCH INSTITUTE TO CONTINUE DEVELOPMENT AND MAINTENANCE OF AN HLA CLASS I AND II SEQUENCE DATABASE AND PROVISION OF HLA CLASS I AND II SEQUENCE INFORMATION.

Name of the organization
BE THE MATCH FOUNDATION

Employer identification number 41-1704734

ATTACHMENT 4

#### FORM 990, PART III - PROGRAM SERVICE, LINE 4C

RECRUITMENT - THE BE THE MATCH REGISTRY PROVIDES THE MOST DIVERSE LISTING OF POTENTIAL DONORS AND CORD BLOOD UNITS IN THE WORLD. BTMF PROVIDES FINANCIAL SUPPORT AND AID IN ADDING MEMBERS TO THE REGISTRY. WITH 22 MILLION POTENTIAL DONORS AND MORE THAN 300,000 UMBILICAL CORD BLOOD UNITS, OUR GROWING REGISTRY IS HELPING PATIENTS GET THE TRANSPLANT THEY NEED. IN FISCAL YEAR 2019, OVER 1.4M NEW POTENTIAL DONORS WERE ADDED TO THE BE THE MATCH REGISTRY, OF WHICH MORE THAN 305,000 WERE RECRUITED IN THE U.S. ALTHOUGH THERE ARE MILLIONS ON THE REGISTRY, PATIENTS SOMETIMES STILL CANNOT FIND A MATCH. THIS IS DUE IN PART TO THE PATIENT'S ETHNIC BACKGROUND. ON AVERAGE, A PATIENT'S LIKELIHOOD OF FINDING A MATCH ON THE BE THE MATCH REGISTRY RANGES FROM 19% TO 80% DEPENDING ON THE ETHNIC BACKGROUND. SOME ETHNIC GROUPS HAVE MORE COMPLEX TISSUE TYPES THAN OTHERS, SO A PERSON'S BEST CHANCE OF FINDING A DONOR IS WITH SOMEONE OF THE SAME ETHNIC BACKGROUND. THE IMPORTANCE OF INCREASING DIVERSITY ON THE REGISTRY IS AN ORGANIZATION GOAL AND PRIORITY AT BE THE MATCH.

BE THE MATCH MEXICO WAS A NEW INITIATIVE IN FISCAL YEAR 2017. WITH THE GOAL OF REACHING MORE PATIENTS AND INCREASING DIVERSITY ON THE REGISTRY, WORK CONTINUES TO HAPPEN TO CREATE A NETWORK OF DONOR CENTERS AND FUNDRAISING PARTNERS IN MEXICO. IN FISCAL YEAR 2019, OVER 28,000 RECRUITS WERE ADDED IN MEXICO WITH MANY UNIQUE HLA TYPES TO HELP WITH OUR VISION OF DEMOCRATIZING CELL THERAPY.

Name of the organization

BE THE MATCH FOUNDATION

Employer identification number

41-1704734

ATTACHMENT 5

#### FORM 990, PART VI, LINE 17 - STATES

AL, AR, CA,

FL, GA, HI, IL, KS, KY, MD, MA, MI,

 $\mathtt{MN}, \mathtt{MS}, \mathtt{NH}, \mathtt{NJ}, \mathtt{NM}, \mathtt{NY}, \mathtt{NC}, \mathtt{OR}, \mathtt{PA},$ 

RI, SC, TN, UT, VA, WV, WI,

ATTACHMENT 6

#### 990, PART VII- COMPENSATION OF THE FIVE HIGHEST PAID IND. CONTRACTORS

NAME AND ADDRESS	DESCRIPTION OF SERVICES	COMPENSATION
LEARFIELD COMMUNICATIONS P.O. BOX 843038 KANSAS CITY, MO 64184	ADVERTISING	925,000.
MAL WARWICK & ASSOCIATES 2550 NINTH STREET - STE 103 BERKELEY, CA 94710	PROGRAM SUPPORT	270,375.
ON THE LOT EVENTS 1150 WEST 48TH STREET LOS ANGELS, CA 90037	EVENT SUPPORT	263,292.
BLACKBAUD P.O. BOX 930256 ATLANTA, GA 930256	SOFTWARE SUPPORT	179,411.

#### SCHEDULE R (Form 990)

Department of the Treasury

Internal Revenue Service

# **Related Organizations and Unrelated Partnerships**

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2018

Open to Public Inspection

Name of the organization

BE THE MATCH FOUNDATION

Employer identification number 41-1704734

(a) Name, address, and EIN (if applicable) of disregarded entity	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					

Part II Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year.

(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	Section 5 contr enti	12(b)(13) olled
						Yes	No
(1) NATIONAL MARROW DONOR PROGRAM 84-0865803							
500 N 5TH ST. MINNEAPOLIS, MN 55401-1206	TRANSPLANTS	CO	501(C)(3)	10	N/A		X
(2) BE THE MATCH MX, A.C.							
VERACRUZ AV. 93, 101 PISO CIUDAD DE MEXICO, CONDESA	RECRUITMENT	MX	N/A	N/A	NMDP		X
(3)							
(4)							
_(5)							
_(6)							
(7)							

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2018

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

(a)  Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512 - 514)	(f) Share of total income	(g) Share of end-of- year assets	Disprop	h) portionate ations?	amount in box 20		(j) eral or naging tner?	(k) Percentage ownership
		country)		000000000000000000000000000000000000000			Yes	No		Yes	No	
(1)												
(2)												
(3)	_											
(4)	_											
(5)	-											
(6)	_											
<u>(7)</u>	_											

Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

					,					
(a) Name, address, and EIN of related organization		<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership	Secti 512(b) contro entit	olled
									Yes I	No
(1) BE THE MATCH BIOTHERAPIES SERVICES, LLC	81-1248190									
500 N 5TH ST. MINNEAPOLIS, MN 55401-1206		CELLULAR THERAPY	MN	NMDP	C CORP	0.	0.			Х
(2) CLEAR INSURANCE, LTD. (FORMERLY CLR)	84-0865803									
62 FORUM LN 3RD FL KY1-1203 P.O. BOX 30600, GRAND	CAYMAN	CAPTIVE INSURANCE	CJ	NMDP	C CORP	0.	0.			Х
(3)										
(4)										
(5)										
(6)										
(7)										_
		]								

Page 3 Schedule R (Form 990) 2018

Yes No

1b

1c

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

	Loans or loan guarantees to or for related organization(s)				IU		
е	Loans or loan guarantees by related organization(s)				1e		X
							37
	Dividends from related organization(s)				1f	$\rightarrow$	X
	Sale of assets to related organization(s)				1g		X
h	Purchase of assets from related organization(s)				1h	$\longrightarrow$	X
i	Exchange of assets with related organization(s)				1i	$\longrightarrow$	X
j	Lease of facilities, equipment, or other assets to related organization(s)				1j		X
					1k		X
K	Lease of facilities, equipment, or other assets from related organization(s)				-	$\rightarrow$	<u>X</u>
ı	Performance of services or membership or fundraising solicitations for related organization(s)				11	$\rightarrow$	X
	Performance of services or membership or fundraising solicitations by related organization(s)				1m	77	
	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)				1n	X	
0	Sharing of paid employees with related organization(s)				10	Х	
					1p		X
	Reimbursement paid to related organization(s) for expenses					Х	
q	Reimbursement paid by related organization(s) for expenses				1q		
r	Other transfer of cash or property to related organization(s)				1r		Х
s	Other transfer of cash or property from related organization(s).				1s		X
2	If the answer to any of the above is "Yes," see the instructions for information on who must complete t	his line, including cove	red relationships and trans	action thre	shold	s.	
	(a)	(b)	(c)		(d)		
	Name of related organization	Transaction	Amount involved	Method			g
		type (a-s)		amou	unt invo	livea	
(1)							
(2)							
(2)							
(2)							
(2)							
(2) (3) (4)							
(2) (3) (4) (5)							
(1) (2) (3) (4) (5)				chedule R (			

Schedule R (Form 990) 2018 Page 4

# Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under	Are all sec	partners etion (c)(3) eations?	(g) Share of end-of-year assets	Disprop	(h) portionate ations?	(i) Code V - UBI amount in box 20 of Schedule K-1 (Form 1065)	Gene man	ij) eral or aging ner?	(k) Percentage ownership
			sections 512-514)	Yes	No		Yes	No		Yes	No	
(2)												
(3)												
(4)												
(5)												
(6)												
(7)												
(8)												
(9)												
(10)												
(11)												
(12)												
(13)												
(14)												
(15)												
(16)												
												<u> </u>

Schedule R (Form 990) 2018

# Part VII

Supplemental Information
Provide additional information for responses to questions on Schedule R. See instructions.

Page 5

# Form **8868**

(Rev. January 2019)

Department of the Treasury Internal Revenue Service

# Application for Automatic Extension of Time To File an Exempt Organization Return

► File a separate application for each return.

► Go to www.irs.gov/Form8868 for the latest information.

OMB No. 1545-1709

**Electronic filing (e-file).** You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits.

Automati	c 6-Month Extension of Time. Only subn	nit original	(no copies needed).							
	tions required to file an income tax return oth		· · · · · · · · · · · · · · · · · · ·	0-C filers), partnerships,	RE	MICs.	and trusts			
	orm 7004 to request an extension of time to			- · · · · · · · · · · · · · · · · · · ·		,				
	The contract of the contract o			Enter filer's identifyin						
Type or	Name of exempt organization or other filer, see	Employer identification nu	on number (EIN) or							
print	DE EUR MAEGU FOINDAELON	THE MARCH FOUNDARION 41 1704724								
	BE THE MATCH FOUNDATION			41-170473						
File by the due date for	Number, street, and room or suite no. If a P.O. b	Social security number (S	SN)							
filing your	500 N 5TH ST.									
return. See instructions.	City, town or post office, state, and ZIP code. For	or a foreign ac	ldress, see instructions.							
	MINNEAPOLIS, MN 55401-1206	MINNEAPOLIS, MN 55401-1206								
Enter the F	eturn Code for the return that this application	n is for (file	a separate application f	or each return)			0 1			
Application	1	Return	Application				Return			
Is For		Code	Is For				Code			
Form 990 (	or Form 990-EZ	01	Form 990-T (corporate	ion)			07			
Form 990-l	BL	02	Form 1041-A	,			08			
Form 4720	(individual)	03	Form 4720 (other tha	ın individual)			09			
Form 990-F	,	04	Form 5227	,			10			
Form 990-	Γ (sec. 401(a) or 408(a) trust)	05	Form 6069				11			
	Γ (trust other than above)	06	Form 8870				12			
<ul><li>If the org</li><li>If this is for the who</li></ul>	ne No. ►763 406-8694  ganization does not have an office or place of for a Group Return, enter the organization's follogroup, check this box  ne names and EINs of all members the extensions.	f business ir our digit Gro If it is for pa	oup Exemption Number	(GEN)			his is			
	est an automatic 6-month extension of time u		08/17 , 20	20 , to file the exempt	toro	aniza	tion return			
-	e organization named above. The extension i					,				
▶ X  2 If the	calendar year 20 or tax year beginning 10 / tax year entered in line 1 is for less than 12 r	<u>01</u> , 20 <u>1</u>	8, and ending	09/30_,		<u>19</u> .				
	Change in accounting period	000 T 470	2 2000	tantatha tan laasaan	1					
	application is for Forms 990-BL, 990-PF, 9	990-1, 4720	u, or 6069, enter the	tentative tax, less any			0			
	fundable credits. See instructions.				3a	\$	0.			
	s application is for Forms 990-PF, 990-T									
	ated tax payments made. Include any prior ye				3b	\$	0.			
	ce due. Subtract line 3b from line 3a. Include		ent with this form, if re	quired, by using EFTPS						
	ronic Federal Tax Payment System). See instr				3с		0.			
Caution: If y	ou are going to make an electronic funds withdraw	al (direct deb	oit) with this Form 8868, se	ee Form 8453-EO and Forn	n 88	79-EO 1	for payment			
instructions.										
For Privacy	Act and Paperwork Reduction Act Notice, see ins	tructions.			For	n <b>886</b> 8	<b>3</b> (Rev. 1-2019)			